

11-15-2012

# BC Law Hosts ABA Negotiation Competition Dec. 1-2

Boston College Law School

Follow this and additional works at: [http://lawdigitalcommons.bc.edu/law\\_school\\_publications](http://lawdigitalcommons.bc.edu/law_school_publications)



Part of the [Legal Education Commons](#)

---

## Digital Commons Citation

Boston College Law School, "BC Law Hosts ABA Negotiation Competition Dec. 1-2" (2012). *Law School Publications*. 642.  
[http://lawdigitalcommons.bc.edu/law\\_school\\_publications/642](http://lawdigitalcommons.bc.edu/law_school_publications/642)

This Article is brought to you for free and open access by the Law School Archive at Digital Commons @ Boston College Law School. It has been accepted for inclusion in Law School Publications by an authorized administrator of Digital Commons @ Boston College Law School. For more information, please contact [nick.szydowski@bc.edu](mailto:nick.szydowski@bc.edu).



## LAW SCHOOL HOME

- [Students Home](#)
- [About BC Law](#)
- [Admission & Financial Aid](#)
- [Center for Experiential Learning](#)
- [The Rappaport Center](#)
- [Faculty & Administration](#)
- News, Events & Calendars**
- [2016 News Archive](#)
- [2015-News Archive](#)
- [2014-News Archive](#)
- [2013-News Archive](#)

### 2012-News Archive

- [2011-News Archive](#)
- [2010-News Archive](#)
- [2009-News Archive](#)
- [2008-News Archive](#)
- [2007-News Archive](#)
- [2006-News Archive](#)
- [2005-News Archive](#)
- [2004-News Archive](#)
- [2003-News Archive](#)
- [2002-News Archive](#)
- [2001-News Archive](#)
- [2000-News Archive](#)
- [Events](#)
- [Services & Departments](#)
- [Law Reviews](#)
- [Alumni and Friends](#)
- [Contact Us](#)
- [Law Library](#)

[bc home](#) > [schools](#) > [law school home](#) > [news-events](#) > [2012](#) >

## BC Law Hosts ABA Negotiation Competition Dec. 1-2

2012 NEWS ARCHIVE

11/15/12

Newton, MA--Boston College Law School will host the ABA Law Student Division Region I Negotiation Competition on December 1-2, 2012. Competitors will be representing law schools from surrounding states, as well as California, Canada and Utah.

"The Negotiation Competition promotes greater interest among law students in legal negotiation and provides a means for them to practice and improve their negotiating skills," said BC Law Director of Advocacy Programs Rosemary Daly. "It's a unique opportunity for them to develop the practical skills they need to become proficient attorneys."

The competition simulates legal negotiations in which law students, acting as lawyers and operating in teams of two, negotiate opposing interests in a series of legal problems. The simulations consist of both a common set of facts known by all participants and confidential information known only to the participants representing a particular side. All of the simulations deal with the same general topic, but the negotiation situation varies with each round and level of the competition.

Law School alumni will serve as judges, and will grade participants based upon their legal analysis, poise, creativity, communication, and negotiation skills. The teams receiving the highest scores on Saturday, December 1, will advance to the final round on Sunday, December 2. The winning team will advance to the national competition, to be held in Dallas February 8-9, 2013.