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Margit Livingston

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INSPIRATION OR IMITATION: COPYRIGHT PROTECTION FOR STAGE DIRECTIONS

MARCIT LIVINGSTON*

Abstract: This Article addresses copyright protection for stage directions. Copyright law dictates that stage directions are subject to copyright protection, as they are original creative works that can easily be fixed in a tangible medium. Under their union contracts, theatre directors reserve ownership of the copyright in stage directions. Directors who believe that their staging has been misappropriated by a later director can prove infringement through showing access and substantial similarity. The doctrines of merger and scenes a faire, however, limit the extent of that copyright protection. If copyright law fails to fully vindicate a director's hoped-for rights in stage directions, other legal theories also pose their own hurdles. Ultimately, a director should be able to successfully sue a later director for copyright infringement if the later director closely copies the most striking features of the original director's staging.

Give my regards to Broadway! Remember me to Herald Square!
—George M. Cohan

No man but a blockhead ever wrote, except for money.
—Samuel Johnson

INTRODUCTION

Despite the growth of regional drama companies, the financial and creative heart of the American theatre remains on Broadway.¹ High-priced, slick productions of both new and classic works draw hundreds of thousands of theatergoers from across the country to

* Copyright © 2009 Margit Livingston, Professor of Law, DePaul University College of Law, LL.M., University of Illinois; J.D., University of Minnesota Law School; M.A. (Theatre Arts), University of Minnesota; B.A., Augsburg College. The author gratefully acknowledges the dedicated and vitally important research of law students Timothy M. Mullet’s and Daniel Schiller. The author expresses her gratitude to the many directors and playwrights who contributed their insights into the life and work of theatrical artists and their thoughts on copyright protection for stage directions in interviews conducted by the author.

¹ See Patricia Cohen, Broadway Is Dry-Eyed as Monster Falls Hard, N.Y. TIMES, Nov. 25, 2008, at C1 (discussing the significant revenues and costs associated with producing a major Broadway show).
New York City. These productions bring together some of the American stage’s greatest creative talents in complex and sophisticated collaborations. The most successful productions can rake in millions of dollars and enjoy multi-year runs.

Traditionally, the playwright’s script (or the librettist’s book in the case of a musical) has been the core element in creating these lavish spectacles of theatrical art. Quite simply, without the dialogue, there is no play. It is commonly accepted that playwrights receive copyright protection for their expression because plays are original works of authorship fixed in a tangible medium. Under federal copyright law, authors enjoy the exclusive right to reproduce, adapt, perform, and distribute their copyrighted works. Authors and their heirs may exercise these rights throughout the copyright’s term—the duration of the author’s life plus seventy years. Once the copyright term for a particular work expires, it passes into the public domain and

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3 See Cohen, supra note 1 (discussing famed writer Mel Brooks’s successful and costly musicals).
4 In April 2004, six months after the musical Wicked opened on Broadway, ticket sales for the New York production were running at $1.2 million per week. Anne Marie Welsh, Something “Wicked” This Way Comes, SAN DIEGO UNION-TRIB., July 23, 2006, at F7. Two years later, combined gross ticket sales from the Broadway and Chicago runs and the national tour topped a quarter of a billion dollars. Id.
5 See Jeff Korbelik, Making a “Memory,” LINCOLN J. STAR (Neb.), Dec. 1, 2006, at X16. The original paradigm for the successful, long-lived Broadway musical is, of course, Cats, which enjoyed an eighteen-year run in New York from 1982 to 2000. See id. Another Andrew Lloyd Webber musical phenomenon, The Phantom of the Opera, however, has surpassed Cats and has now been running on Broadway for more than twenty-one years. See Phantom of the Opera Celebrates 20 Years, ABC NEWS (Australia), Jan. 26, 2008, http://www.abc.net.au/news/stories/2008/01/26/2147183.htm?section=world. Over the course of more than 8300 performances, it has generated gross revenues in excess of $760 million. Id.
6 See Welsh, supra note 4 (discussing the writer and director of the hit musical Wicked).
7 See, e.g., TENNESSEE WILLIAMS, A STREETCAR NAMED DESIRE 25, 59 (Signet 1951) (1947).
8 See 17 U.S.C. § 102(a) (2006). The Copyright Act expressly lists “dramatic works” as one of the eight illustrative categories of works of authorship. See id.
9 See id. § 106.
10 See id. § 802(a). The 1976 Copyright Act, of course, had provided for a term of protection of the author’s life plus fifty years, but Congress tacked on another twenty years in 1998, arguably under pressure from large copyright holders such as Disney and Time-Warner. See Sony Bono Copyright Term Extension Act, Pub. L. No. 105-298, § 102(b), 112 Stat. 2827, 2827 (1998).
may be exploited by anyone. During the term of copyright protection, however, others may not exploit the work without a license from the copyright holder. The license will normally include some form of remuneration.

Given the potential for significant financial gain from a successful Broadway production, it was perhaps inevitable that theatre artists, apart from the playwright, would seek the rewards of copyright protection for their own contributions to the finished dramatic product. In November 2006, Chicago's Mercury Theatre, which had staged a well-regarded production of Urinetown, was threatened with legal action if it did not share royalties and credit with the original Broadway production's director, choreographer, and designers. The Broadway artists asserted that "the direction, design and choreography in the Chicago Urinetown were nothing more than cheap copies of the Broadway production, and thus an unauthorized sham." The Broadway artists made similar claims regarding a Urinetown production in Akron, Ohio. In response, and presumably as a means of securing local venues, the Chicago and Akron artists filed suits in late 2006 in their respective federal districts against the Broadway artists and the Society of Stage Directors and Choreographers seeking a declaratory judgment that their productions did not violate any of the Broadway artists' rights.

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11 See, e.g., Frederick Warne & Co. v. Book Sales, Inc., 481 F. Supp. 1191, 1197 (S.D.N.Y. 1979) (noting that the defendant was legally entitled to reproduce seven public domain works).

12 See 17 U.S.C. § 201(d) (authorizing the transfer of any of the exclusive rights accorded to copyright owners); see also Paul Goldstein, GOLDSTEIN ON COPYRIGHT §§ 5.0—.1 (3d ed. Supp. 2007) (discussing exclusive and nonexclusive copyright licenses).

13 See, e.g., On Davis v. The Gap, Inc., 246 F.3d 152, 172 (2d Cir. 2001). Thus, damages for copyright infringement sometimes include a reasonable licensing fee. Id.

14 See, e.g., Chris Jones, "Urinetown" Battle Roils the World of Musicals, Chi. Trib., Nov. 19, 2006, § 7, at 1 (noting the legal battle over a regional theatre company's staging of a Broadway play).

15 See id.

16 Id.

17 Campbell Robertson, "Creative Team of "Urinetown" Complains of Midwest Shows, N.Y. Times, Nov. 15, 2006, at E3.

18 See Complaint for Declaratory Judgment at 12, Mullen v. Soc'y of Stage Dirs. & Choreographers, (2007) Copyright L. Dec. (CCII) ¶ 29,447 (N.D. Ill. 2007) (No. 06 Civ. 6818) [hereinafter Mullen Complaint]; Complaint for Declaratory Relief at 6–7, Carousel Dinner Theatre LLC v. Carrara, No. 06 CV 2825 (N.D. Ohio Nov. 22, 2006). The plaintiffs in the Chicago suit specifically sought a declaratory judgment that their production of Urinetown was unique and did not copy protectable creative authorship lawfully owned by the defendants and that the plaintiffs did not pass off defendants' work as their own. See Mullen Complaint, supra, at 1–2. In addition, the Chicago plaintiffs requested an injunction restraining the defendants from making public statements alleging infringement by the
artists quickly brought counterclaims based on copyright infringement and other theories. The Chicago artists ultimately settled their lawsuit, agreed to pay an undisclosed sum to the Broadway artists, and acknowledged that the Chicago production contained "original and creative works" from the Broadway production. The Akron suit as well later ended in a similar settlement.

This Article explores the unsettled issue of copyright protection for stage directions. Part I of this Article presents important background information and details the issue's developing significance in the legal and theatre worlds. Part II examines whether stage directions are copyrightable subject matter under federal law. Part III discusses the question of ownership of the copyright in stage directions if indeed they are subject to copyright protection. Part IV explores the requisites for a copyright infringement suit involving stage directions and delves into possible barriers to such a suit, including the fair use

plaintiffs and requiring them to "place a minimum one-quarter (1/4) page advertisement in Variety Magazine recant[ing] their allegations and apologizing to" the plaintiffs. Id. at 12. The plaintiffs also sought damages, attorneys' fees, and costs against the defendants. Id.

19 See Answer & Counterclaims/Complaint at 23–30, Mullen, [2007] Copyright L. Dec. (CCH) ¶ 29,447 [hereinafter Mullen Answer]; Answer & Counterclaims at 19–25, Carousel Dinner Theatre, No. 06 CV 2825 (N.D. Ohio Nov. 22, 2006) [hereinafter Carousel Dinner Theatre Answer].

20 See Campbell Robertson, A "Urinetown" Suit Is Settled, N.Y. TIMES, Dec. 1, 2007, at B8. Earlier, in September 2007, the federal district court in the Chicago suit dismissed the declaratory judgment against one of the defendants, United Scenic Artists, the labor union representing set, costume, and lighting designers. See Mullen, [2007] Copyright L. Dec. (CCH) at 40,269. The court held that the Chicago plaintiffs could not seek a declaration of noninfringement against a party that had no standing to bring a suit for infringement against the Chicago artists. Id. Because United Scenic Artists itself did not own any proprietary interests in the set, costume, or lighting designs used in the Broadway production, it could not sue for copyright infringement. Id.


23 See infra notes 29–69 and accompanying text.

24 See infra notes 70–154 and accompanying text.

25 See infra notes 155–219 and accompanying text.
defense, the merger doctrine, and scènes à faire. Part V looks at contract, unfair competition, unjust enrichment, and misappropriation law as possible alternate forms of legal protection for stage directors. Finally, Part VI concludes that, in certain circumstances, stage directions are subject to a “thin” form of copyright protection, and the Part suggests the parameters of that protection.

I. All the World’s a Stage: The Push for Copyright Protection for Stage Directions

On the surface, the lawsuits regarding the Chicago and Akron productions of Urinetown appear to be a conflict between the original Broadway director and subsequent directors over the extent to which a later director can appropriate stage directions, costumes, set design, lighting, and other production elements from an earlier staged version of the same play or musical. Beneath the surface, however, a deeper conflict is brewing between playwrights, composers, and lyricists, on the one hand, and directors, on the other. Under federal copyright law, the writers’ work is clearly protected, and any later producer who wishes to mount a copyrighted play or musical must obtain a license from the author, which may involve sharing royalties from the subsequent production with the author. Currently, directors do not explicitly enjoy similar legal protection for their creative input into a finished production. Directors are usually regarded as em-

26 See infra notes 220–332 and accompanying text.
27 See infra notes 333–420 and accompanying text.
28 See infra notes 421–487 and accompanying text.
29 See Welsh, supra note 4.
30 See id.
32 See John Weidman, Protecting the American Playwright, 72 BROOK. L. REV. 639, 649 (2007) (noting that filing a copy of stage directions with the Copyright Office does not, by itself, “establish a copyright, and in fact, there has never been a judicial determination that stage directions . . . are copyrightable”); Dramatists Guild of America, A Joint Statement by the Dramatists Guild of America and Authors Mark Hollman and Greg Kotis Regarding the Settlement of Mullen v. SSDC, et al. and the Intervention of the Department of Justice, http://www.dramatistsguild.org/about_statements_urinetown.aspx (last visited Feb. 12, 2009) (“The Department of Justice intervened in the Mullen case on behalf of the U.S. Copyright Office, asserting that ‘the Register (of Copyright) denies that stage direction, as presented to the Copyright Office for registration, is copyrightable subject matter’ and asking the court to ‘hold that the Register properly refused copyright registration for [the Urinetown director’s] claim concerning stage direction.’”).
ployees of the producer (or, at most, independent contractors) who are paid on a project-by-project basis. Traditionally, they have not been regarded as possessing any continuing rights in their work product beyond the rights stemming from their contracts with the initial producer. If directors were to successfully assert additional rights, the financial pie from future productions would have to be divided among a greater number of participants, conceivably making the writers' share smaller.

The Society of Stage Directors and Choreographers ("SSDC"), a national labor union representing directors, has urged its members to press for subsidiary rights in the fruits of their creative endeavors. The union argues that if a subsequent production exploits a prior director's stage directions, the director should receive some remuneration as well as acknowledgment in the production's playbill. The SSDC has intervened in a number of lawsuits on behalf of director-members claiming that a subsequent production copied their stage directions. In the first of these suits, the stage director Gerald Gutierrez claimed that a Chicago-area theatre had appropriated his directions for the 1956 Frank Loesser musical The Most Happy Fella, which he had originally staged at the Goodspeed Opera House in 1991. Gutierrez

35 See infra notes 155-191 and accompanying text (discussing the director's employment status).

34 Interview with Barbara B. Hauptman, Executive Dir., Soc'y of Stage Dirs. & Choreographers, in N.Y., N.Y. (July 10, 2007).

35 See Yellin, supra note 22, at 320 (quoting New York playwright and dramaturge Michael Paller in an Aug. 2, 2000 interview). Mr. Paller vividly described the economic hardship faced by directors and other theatre artists:

It is impossible for anybody to make a living in the theatre, and so people are scratching ... for any advantage they can get. As far as directors are concerned, they believe that playwrights can always sell their work to movies ... or that [the work] will have a life after the production on Broadway ... because the play may ... get published, and will continue to be reproduced. The director has to go out and look for another job in the meantime ... So I think it's because it's so hard to make any money ... rather than try to grow the pie and make more work for everybody, [directors] want to take somebody else's already tiny share.

Id.

36 See The Dramatists Guild, Inc., Approved Production Contract for Musical Plays art. XI, § 11.01 (1992), in FARBER, supra note 31, at 306. "Subsidiary rights" allow authors to control the use and exploitation of their works in future productions and in different media, such as radio, motion picture, television, and video cassette. See id.

37 Interview with Barbara B. Hauptman, supra note 34.

38 See id.

39 See Sid Smith, Local Production Called Too Similar to One on Broadway; Suit Threatened, Chi. Trib., Oct. 19, 1994, at 2. The Chicago-area production was at the Drury Lane Oakbrook
named the Chicago producer and director as defendants and asserted that they had taken his artistic innovations without consent, credit, or royalty payments. Although admitting that he had viewed a videotape of Gutierrez's production, rented the previous production's sets, and hired its lead actor, the defendant director argued that his version of the show contained "huge departures" from the New York production. The case was settled before trial.

In 1996, two years after the Gutierrez suit, director Joe Mantello sued the Caldwell Theatre and its artistic director, Michael Hall, for infringement of Mantello's copyright in his critically acclaimed staging of Terrence McNally’s *Love! Valour! Compassion!* at the Manhattan Theatre Club. Mantello alleged that Hall and his collaborators had taken notes, among other tactics, at a New York performance of the McNally play to assist them in recreating Mantello's staging in their production in Boca Raton, Florida. Mantello asserted that the defendants had "intentionally recreated his 'unique direction and staging' including 'the replication of the stage movement, design, lighting and sound.'" For example, although the beginning of the McNally play indicates only a "bare stage," Mantello's production used a large doll house set atop a green mound as a central feature of the stage setting.

Terrace Theatre. *Id.* The Drury Lane Theatre offers its patrons "breathtaking Broadway classics, top-rated musicals, hilarious comedies and unforgettable concert events." Drury Lane Oakbrook Terrace, Live Theatre—Overview, http://drurylaneconferencecenter.net/live_theatre.shtml (last visited Feb. 12, 2009).


41 *Id.* After the 1991 opening of the Goodspeed Opera House production, plaintiff Gutierrez filed the annotated copy of the script for The Most Happy Fella with his stage directions noted on it with the U.S. Copyright Office. See Copyright Registration No. PAu001-520-015 (registered June 6, 1991), available at http://cocatalog.loc.gov (enter "PAu001520015" in "Search for:" field, and select "Registration Number" in "Search by:" field).

42 Interview with Barbara B. Hauptman, *supra* note 84. Under the settlement, the defendants paid an undisclosed sum to Gutierrez and placed an advertisement in Variety containing an apology and giving credit to Gutierrez. *Id.*

43 See Mantello v. Hall, 947 F. Supp. 92, 95–96 (S.D.N.Y. 1996). The play itself won a Tony award, and Mantello won the Outer Critics Circle, Obie, and Joe A. Calloway awards for his direction. See *id.* The plaintiff in the lawsuit also included claims for false representation under the Lanham Act, common law "reverse passing off," and unjust enrichment. *Id.* at 95.

44 *Id.* at 96. Mantello claimed that Hall had also cast actors who had seen the New York production and had told his designers to attend the New York production to garner ideas. *Id.*

45 *Id.*


claimed that the doll house was one of his copyrightable contributions that Hall had infringed in the Florida production.\textsuperscript{48}

Mantello's initial suit in a New York federal district court was dismissed for lack of personal jurisdiction over the defendants.\textsuperscript{49} Mantello then refiled his claim in a Florida federal court, seeking $250,000 in damages.\textsuperscript{50} Like the Gutierrez suit, this suit was eventually settled.\textsuperscript{51} Mantello received $7000 and the defendants' written acknowledgment that they had used elements of his work without permission.\textsuperscript{52} Although the SSDC cited the outcome as an affirmation of directors' legal rights, the Dramatists Guild of America noted that an out-of-court settlement has no precedential value.\textsuperscript{53}

In a third case decided three years ago, a director's claim for breach of contract and copyright infringement survived a motion to dismiss.\textsuperscript{54} The plaintiff Edward Einhorn asserted that he had agreed to direct the Off-Off Broadway production of \textit{Tam Lin} for $1000.\textsuperscript{55} He alleged that after completing the blocking and choreography for the play and working with the cast and set designers for several weeks, he was summarily dismissed the day before the scheduled opening.\textsuperscript{56} The show opened as scheduled in October 2004 and, according to his complaint, used Einhorn's blocking and choreography.\textsuperscript{57}

The U.S. District Court for the Southern District of New York determined that Einhorn had sufficiently alleged contract and copyright claims to survive a motion to dismiss.\textsuperscript{58} Einhorn predicated his contract claim on an e-mail "offer" received from the play's author:

\begin{itemize}
  \item \textsuperscript{48} Id.
  \item \textsuperscript{49} See Mantello, 947 F. Supp. at 102.
  \item \textsuperscript{50} Director's Suit over Rights to Go to Trial, N.Y. Times, Aug. 1, 1997, at C2.
  \item \textsuperscript{51} See Jesse McKinley, Suit! Anger! Agreement!, N.Y. Times, Mar. 26, 1999, at E2.
  \item \textsuperscript{52} See id. Mantello donated his settlement to the SSDC Foundation. Telephone Interview with Joe Mantello, Broadway Dir., in N.Y., N.Y. (July 25, 2007).
  \item \textsuperscript{53} McKinley, supra note 51. Unlike the SSDC, the Dramatists Guild of America is not a labor union, but rather it is a national professional association of playwrights, composers, and lyricists "writing for the living stage." See Dramatists Guild of America, About the Dramatists Guild of America, http://www.dramatistsguild.org/about.aspx (last visited Feb. 12, 2009). The Guild offers model contracts designed to protect writers' interests, disseminates publications assisting writers in honing their business and artistic skills, and "acts as an aggressive public advocate for dramatists' interests." Id.
  \item \textsuperscript{54} Einhorn v. Mergatroyd Prods., 426 F. Supp. 2d 189, 197 (S.D.N.Y. 2006).
  \item \textsuperscript{55} Id. at 191-92.
  \item \textsuperscript{56} Id. at 192.
  \item \textsuperscript{57} Id.
  \item \textsuperscript{58} Id. at 194, 196.
\end{itemize}
I spoke with Jonathan [Flagg, the producer] and he feels that our budget can handle the additional director’s fee, so we’re OK with paying you $1000. I hope this will sway you to commit to this project. Please let me know as soon as possible if you’ll do it.59

Although the parties never signed a written contract, Einhorn argued that he had accepted the defendants’ offer through his performance of the contract—namely, staging the play.60 The court agreed that there was at least a triable issue regarding the formation of a binding contract between the parties.61

With respect to the copyright infringement claim, the defendants argued that Einhorn’s stage directions were unprotectable “stage business” and could not be infringed,62 except perhaps by the defendants’ reproduction of Einhorn’s staging notes as a text.63 The court ultimately declined to dismiss the copyright claim, primarily because the defendants had not addressed several key points in their motion papers, including copyright’s fixation requirement and the doctrine of scènes à faire.64 Although Einhorn survived the dismissal motion, the court clearly displayed a lukewarm attitude toward his copyright claim, noting that Einhorn’s certificate of registration from the Copyright Office conceivably covered only his “blocking script as distinguished from images of a performance depicting positions and movements.”65 In other words, if the copyright registration covered only the stage directions as a written text, the court seemed to imply that a public performance based on that text would not be an infringement of the text itself.66

Although litigation involving copyright protection for a director’s staging is still relatively sparse, it seems apparent that the issue is not

59 See Einhorn, 426 F. Supp. 2d at 193.
60 Id.
61 Id. at 194.
62 The defendants’ lawyer stated that Einhorn’s contributions were at most trivial variations on the playwright’s original stage directions and noted, “Instead of ‘Exit’, it’s ‘Exit left’. . . Instead of ‘Picks up hook,’ it’s ‘Picks up red book.’” Jesse Green, Exit, Pursued by a Lawyer, N.Y. Times, Jan. 29, 2006, § 2, at 1.
63 See Einhorn, 426 F. Supp. 2d at 196.
64 Id.
65 Id.
66 See id. The court’s passing comment on the distinction between reproduction of the text and public performance based on the text is somewhat perplexing because the Copyright Act clearly states that the owner of the copyright in a literary or dramatic work has the exclusive right “to perform the copyrighted work publicly.” See 17 U.S.C. § 106(4).
going to disappear. The SSDC continues to maintain that protecting a
director's rights is of paramount importance and that it will sue "in-
fringers" when necessary to establish that point. Given the enormous
success of certain Broadway productions and the almost irresistible
urge to copy their key features, it is likely that charges of infringement
will continue to arise.

II. STAGE DIRECTIONS AS COPYRIGHTABLE SUBJECT MATTER

This Part examines whether, as a threshold matter, stage direc-
tions qualify for federal copyright protection. If they do not meet the
basic requisites for protection, the question of enforcing an alleged
copyright in them becomes moot, and directors would need to look to
another legal theory, such as breach of contract or unfair competi-
tion, to assert their claims.

A. Categories of Works Protected

To qualify for protection under the Copyright Act of 1976, stage
directions must be "original works of authorship fixed in any tangible
medium of expression, now known or later developed from which they
can be perceived, reproduced or otherwise communicated." Congress
clarified the Act's scope by listing certain categories of works that are
explicitly protected, including "dramatic works" and "pantomimes and
choreographic works." At the same time, the list of works of author-
ship is clearly intended to be illustrative, rather than exhaustive.

1. The Modern Director's Role

Stage directions could be classified as dramatic works and/or as
pantomimes and choreographic works because, broadly, they consist of
both the director's overall concept for staging a dramatic work and in-
dividual instructions to the actors about their movements and behav-

67 See, e.g., Einhorn, 426 F. Supp. 2d at 191-93; Mantello, 947 F. Supp. at 95-96.
68 Interview with Barbara B. Hauptman, supra note 34.
69 See Jones, supra note 14; Welsh, supra note 4.
70 See infra notes 333-420 and accompanying text.
72 See id. § 102(a)(3)-(4).
73 See id. § 102(a) (using the term "include" and not "exclusive").
The role of stage directors in mounting productions has changed and grown significantly over time, and their creative contributions to theatrical productions have increased accordingly. For centuries, the director and playwright were one: Aeschylus, Shakespeare, and Molière, for example, not only wrote some of the most acclaimed plays of their respective eras, but also personally mounted the major productions of them. By the nineteenth century, English and American theatrical companies were frequently under the control of an actor-manager, who hired the other actors, held rehearsals, arranged for the scenic backdrops, and procured costumes. The actor-manager’s control over the other actors, however, was frequently limited to directing their movements on stage rather than coaching them on interpretation.

It was not until the latter half of the nineteenth century that the modern concept of the theatrical director emerged: Along with the rise of realism and naturalism in the European stage came the advent of the metteur en scène, a director who oversaw, created, and controlled all aspects of a production. These modern directors selected a motif...
for the scenery and costumes and instructed the scene and costume designers to execute their vision. They also thoroughly studied the play in advance of the first rehearsal and developed an overarching interpretative theme for it. At rehearsals, directors told the actors where and how to move on stage, what gestures to use, and what tone of voice and pacing of speech to employ. With the assistance of the lighting and sound technicians, they altered the mood of the performance through changes in the illumination of the stage and the use of sound effects and music.

Thus, the modern director became the primary translator of the playwright’s written word into a visual and auditory theatrical presentation. These newly evolved directors needed a wide range of artistic, literary, technical, and even psychological skills to turn their vision into a finished production. They had to integrate all the traditional superpuppets, "without any ego but capable of carrying out all demands." 

81 See Macgowan & Melnitz, supra note 79, at 345 (discussing one English director’s zeal for production details).

82 See id. at 414–18 (observing that the founders of the Moscow Art Theater, Constantin Stanislavsky and Vladimir Nemirovich-Danchenko, divided up the directorial duties between them with the former concentrating on production details and the latter “determin[ing] how each play was to be approached in order to bring out its meaning”).

83 See Chinoy, supra note 76, at 33–34.

84 See id. at 40–41 (describing the pioneering contributions of Adolphe Appia to stage lighting and his use of light to create “a living theatre”).

85 The great Russian playwright Anton Chekhov’s The Cherry Orchard concludes with a haunting, evocative sound effect suggesting the impending demise of the Russian gentry: “A sound is heard from the distance as though from heaven, a sound of a breaking string, dying away mournfully. It grows quiet, and only the clanging of an axe is heard from far away in the orchard.” ANTON CHEKHOV, THE CHERRY ORCHARD 56 (Emily Mann ed., Dramatists Play Serv., Inc. 2000). Of course, it is the director’s job to figure out precisely how to actualize that sound on stage.

86 See Arthur Bartow, The Director’s Voice 243–44 (1988) (stating that director Harold Prince made extensive, meticulous preparations for his staging of musicals—preparations “so complete that when the show opens it is intrinsically the same as the vision he’s evolved before he set foot in the rehearsal hall”).

87 See Chinoy, supra note 76, at 33–34.

88 See Tom Robertson’s Theatrical Types, in A.M. Nagler, A Source Book in Theatrical History 493 (1952). In the 1850s, the English writer Thomas Robertson wrote an article for London’s Illustrated Times in which he set forth his vision of the ideal stage director:

He should be at one and the same time a poet, an antiquarian, and a costumer; and possess sufficient authority, from ability as well as office, to advise with a tragedian as to a disputed reading, to argue with an armourer as to the shape of a shield, or to direct a wardrobe-keeper as to the cut of a mantle... He should possess universal sympathies, should feel with the sublime, and have a quick perception of the ludicrous. Though unable to act himself, he
theatrical devices of color, sound, design, movement, and speech to
draw the audience into a compelling fictional world that both com-
manded the theatergoers' attention and faithfully expressed the play-
wright's text.\textsuperscript{89}

The contemporary American director is a direct descendent of
the nineteenth century \textit{metteur en scène}.\textsuperscript{90} The director serves as the
captain of the theatrical ship and makes all major creative decisions
about a given production.\textsuperscript{91} In addition, directors today often add
the role of dramaturge to their many other duties.\textsuperscript{92} As dramaturges, they
assist playwrights in developing new work, sometimes over a period of
years.\textsuperscript{93} In this role, they conduct historical research, offer suggestions
about dialogue, scene structure, and plot development, and generally
oversee the development of the finished script.\textsuperscript{94} As discussed below,
directors serving as dramaturges frequently receive little or no com-
penation for their contributions because the playwright is commonly
considered the sole author of the finished product.\textsuperscript{95}

\begin{center}
should be able to teach others, and be the finger-post, guide, philosopher,
and friend of every soul in a theatre . . . .
\end{center}

See \textit{id.}

\textsuperscript{89} \textsc{Garff B. Wilson}, Three Hundred Years of American Drama and Theatre: From
\textit{Ye Bear and Ye Cub} to \textit{Hair} 243-44 (1973). One theatre historian has recounted the
emergence in the United States of the \textit{régisseur}, or master director, in the last thirty years of
the nineteenth century. \textit{See id.} Audiences began demanding more realistic and sophisticated
productions, and a "strong, controlling authority was needed to coordinate and unify all the
elements which contributed to the final presentation." \textit{See id.}

\textsuperscript{90} \textit{See Chinoy, supra note 76, at 27.}

\textsuperscript{91} \textit{See Tom Robertson’s Theatrical Types, supra note 88, at 464} (noting that the mid-
twentieth century stage directors "were regarded as master artists . . . able to envision all
the potentials of a drama and able also to embody them vividly and excitingly in a produc-
tion").

\textsuperscript{92} \textit{E.g., Interview with Michael Mayer, supra note 74} (describing his role as a drama-
turge in the development of new plays that he directs).

\textsuperscript{93} \textit{E.g., Interview with Cyndy A. Marion, Co-Artistic & Producing Dir., White Horse
Theater Co., in N.Y, N.Y. (July 9, 2007)} (stating that she worked as a dramaturge on one
of her company’s new plays for three years and through fourteen drafts).

\textsuperscript{94} \textit{Interview with Christopher Carmill, Playwright & Dir., Gad’s Hill Theatre Co., in
N.Y, N.Y. (July 24, 2007); see also Mark S.P. Turvin, The Dramaturg: Modern Day Court
Jester (Jan. 21, 2001), http://www.goldfishpublishers.com/DramaturgEssay.html (describ-
ing the dramaturge as “part educator and part editor,” “supportive muse to the Artistic
Director,” “mischievous court jester,” and “the theatre’s internal critic, and their [sic] resi-
dent historian”).}

\textsuperscript{95} \textit{See infra} notes 218-219 and accompanying text.
2. Meeting the Copyright Act's Definitions

Because Congress did not specifically define "dramatic work," "choreography," or "pantomime," one is left with generally accepted definitions in interpreting the statute.96 Undoubtedly, the actors' movements, as dictated by the director, could be considered a form of pantomime,97 if not choreography.98 Those movements, most of which are not described in the playwright's text, constitute a physical embodiment of the written play.99 Along with the writer's words, they advance the plotline, flesh out (literally and figuratively) the play's characters, and allow the audience to visualize the written text as a real-time, three-dimensional experience.100

97 Pantomime has been defined as "theatrical shows that impart action without the use of words or song." THE OXFORD DICTIONARY OF DANCE 359 (Debra Craine & Judith Mackrell eds., 2004).
98 Interview with Neil Pepe, Artistic Dir., Atl. Theater Co., in N.Y., N.Y. (July 9, 2007) ("What I do for a play is that I move it. Stage directions are like choreography."). Although one normally thinks of choreography as being accompanied by music, that is not invariably so: according to the Copyright Office, choreography is "the composition and arrangement of dance movements and patterns, and is usually intended to be accompanied by music.... Choreographic works need not tell a story in order to be protected by copyright." U.S. COPYRIGHT OFFICE, COMPENDIUM II OF COPYRIGHT OFFICE PRACTICES § 450.01 (1984) [hereinafter COMPENDIUM]. Further, dance is "static and kinetic successions of bodily movement in certain rhythmic and spatial relationships." Id.
99 See Sheldon v. Metro-Goldwyn Pictures Corp., 81 F.2d 49, 55 (2d Cir. 1936). Judge Learned Hand once noted the essential part that nonverbal elements play in any dramatic work:

Speech is only a small part of a dramatist's means of expression; he draws on all the arts and compounds his play from words and gestures and scenery and costume and from the very looks of the actors themselves. Again and again a play may lapse into pantomime at its most poignant and significant moments; a nod, a movement of the hand, a pause, may tell the audience more than words could tell.

Id.

100 See id. at 55–56; see also Brady v. Daly, 175 U.S. 148, 159 (1899); Harold Lloyd Corp. v. Witmer, 65 F.2d 1, 24 (9th Cir. 1933); Fuller v. Bemis, 50 F. 926, 929 (C.C.S.D.N.Y. 1892); Daly v. Palmer, 6 F. Cas. 1132, 1136 (C.C.S.D.N.Y. 1868) (No. 3552). Interestingly, in 1899, in Brady v. Daly, the U.S. Supreme Court suggested in dictum that the particular staging of a scene is a copyrightable dramatic composition. See 175 U.S. at 159. In Brady, the Court alluded to an earlier federal trial court decision involving the same plaintiff and the same dramatic work, but a different defendant: Daly v. Palmer, decided by the Circuit Court for the Southern District of New York in 1868. See Brady, 175 U.S. at 159 (citing Daly, 6 F. Cas. 1132). In Daly, the court held that a so-called "railroad scene" in which a helpless victim tied to die tracks is rescued at the last moment from the onrushing train was copyrightable apart from the dialogue contained in it. Daly, 6 F. Cas. at 1136 ("A written work, consisting wholly of directions, set in order for conveying the ideas of the author on a stage or public place... is as much a dramatic composition... as if language or dialogue were used in it..."
In addition, the director's overall creative expression could be considered a dramatic work under the Copyright Act. A "dramatic work" can be defined as "any work in which performed actions, speech, or incident—or all three—convey theme, thoughts or character to an audience." The key distinction between dramatic works and literary works is that dramatic works, such as operas and plays, are intended to be performed, whereas literary works include works that are intended primarily to be read or perhaps recited, such as poems, novels, and short stories. The Copyright Office itself, moreover, lists as examples of dramatic works choreography, pantomimes, plays, treatments, and scripts prepared for cinema, radio, and television. Undeniably then, the collection of directions that the stage director imparts to the actors and designers fits within the broad parameters of a dramatic work. The director's concept for the staging and her choice of theme, era, mood, speech inflections, stage environment, movements, music, and sound effects are also clearly intended to be performed onstage before a live audience.
Finally, because the works listed in Section 102 of the Copyright Act are clearly not meant to be exhaustive, any work, although not specifically listed in Section 102, could qualify for copyright protection as long as it qualifies as an original work of authorship. One objection, however, to including stage directions within the Act's scope is that any given set of stage directions does not, by itself, constitute a coherent story or dramatic work apart from the underlying play. In contrast, the typical pantomime or artistic dance is a complete work standing alone—the various gestures, movements, and dance steps as arranged by the creator embody a coherent work of art, whether they tell a dramatic story or not. Stage directions, on the other hand, would make virtually no sense if they were isolated from the playwright's words.

The "incomplete" quality of stage directions, however, ultimately should not be an impediment to copyright protection. Stage directions should instead receive copyright protection as a "derivative work." Derivative works are those derived from, or based upon, earlier works. To qualify for copyright protection, derivative works constitute "original works of authorship" under the statute, they are already included in section 102's list.


108 The legislative history of the Copyright Act of 1976 states that "[t]he use of the word 'include,' as defined in section 101, makes clear that the listing is 'illustrative and not limitative,' and that the seven categories do not necessarily exhaust the scope of 'original works of authorship' that the bill is intended to protect." H.R. REP. No. 94-1476, at 53 (1976), as reprinted in 1976 U.S.C.C.A.N. 5659, 5666.

109 Id. (urging a flexible interpretation of the Act's coverage that would "free the courts from rigid or outdated concepts of the scope of particular categories"). In addition, one could conceivably denominate a director's staging as a "compilation," which is specifically protected by the Copyright Act. See 17 U.S.C. § 103(a). A "compilation" comprises "a work formed by the collection and assembling of preexisting materials or of data that are selected, coordinated, or arranged in such a way that the resulting work as a whole constitutes an original work of authorship." Id. § 101. Although individual bits of stage business may or may not be copyrightable, the selection and arrangement of them into a coherent artistic work would bring them into the realm of copyright protection. See Feist Publ'ns, Inc. v. Rural Tel. Serv. Co., 499 U.S. 340, 349-50 (1991) (discussing originality as applied to compilations of facts).

110 See 17 U.S.C. § 102(a) (3).

111 See Compendium, supra note 98, § 450.01.

112 See Leichtman, supra note 22, at 699 (stating that theatrical stage directions, standing alone, do not "tell a connected story or a series of events").

113 See 17 U.S.C. § 103(a); Leichtman, supra note 22, at 699.

114 See 17 U.S.C. § 103(a); Leichtman, supra note 22, at 699.

115 See 17 U.S.C. § 101 (defining derivative work as "a work based upon one or more preexisting works, such as a translation, musical arrangement, dramatization, fictionaliza-
must have sufficient creativity and constitute more than a trivial variation of the original.\footnote{See Gracen v. Bradford Exch., 698 F.2d 300, 304–05 (7th Cir. 1983) ("[A] derivative work must be substantially different from the underlying work to be copyrightable."); L. Batlin & Son, Inc. v. Snyder, 536 F.2d 486, 491 (2d Cir. 1976) (requiring that copyrightable derivative works contain "at least some substantial variation, not merely a trivial variation" on an original work).} Stage directions are clearly derived from the playwright’s script—they are the staged version of the writer’s original work.\footnote{See 17 U.S.C. § 103(a).} As discussed in Section B of this Part, stage directions undoubtedly meet the originality requirement and almost always consist of more than a "trivial variation" of the written text.\footnote{See infra notes 124–136 and accompanying text.}

Authors of derivative works may copyright only the original elements that they have added to the earlier work.\footnote{See 17 U.S.C. § 103(b) ("The copyright in a ... derivative work extends only to the material contributed by the author of such work, as distinguished from the preexisting material employed in the work . . . .").} In many cases, those new elements standing alone will not constitute a coherent work of art.\footnote{See Compendium, supra note 98, § 433.} For example, in a motion picture based on a play, if one stripped out all the dialogue derived from the play, the collection of movements, scene changes, and new dialogue in the movie would likely be an incomplete artistic work.\footnote{See id.} The movie builds upon the play, integrating the dialogue, characters, and plot development of the earlier piece.\footnote{See id. § 436.} In the same way, stage directions build upon and are integrated into the underlying dramatic work.\footnote{See id.}

B. Originality: The Feist Doctrine

Even if stage directions fit into one or more of the subject matter categories of Section 102 of the Copyright Act, they must still have sufficient originality to qualify for copyright protection.\footnote{See supra note 98.} In 1991, in \textit{Feist Publications, Inc. v. Rural Telephone Service Co.}, the U.S. Supreme Court enunciated the now familiar two-pronged standard for originality: (1)
independent creation and (2) a minimal degree of creativity.125 In the vast majority of cases, stage directions arguably will meet this broad standard.126 To the extent that stage directors autonomously conceive and execute the staging of a new or classic work, they will satisfy the independent creation prong.127 Of course, a stage director who slavishly copied an earlier staging of the same work or even a different work would not meet that requirement.128 If, on the other hand, the similarity of a director's staging to an earlier version occurred by happenstance as opposed to copying, the director would still be an independent creator.129

In requiring a minimal degree of creativity for originality, the Supreme Court in Feist made it abundantly clear that this standard is extremely broad.130 Works are original unless "the creative spark is utterly lacking or so trivial as to be virtually nonexistent."131 Original works do not need to be novel, innovative, or aesthetically pleasing to qualify for protection.132 As the Court noted, "The vast majority of works make the grade quite easily, as they possess some creative spark, 'no matter how crude, humble or obvious' it might be."133

It seems that stage directions, which involve dozens of considered choices about lighting, mood, movement, tempo, and theme, would readily be viewed as creative works.134 Just as a painter arranges splotches of color on a canvas or a writer puts together words in a story, the stage director visualizes how a dramatic work should be presented on stage and then executes that vision through combining scenic design, costuming, character arrangements and movements on stage, and actors' line inflections.135 In other words, the director uses the building blocks of staging in a creative and often unique way to actualize an ar-

125 See 499 U.S. at 345.
126 See id.
127 See id.
128 See id.
129 See id. at 143.
130 See Feist, 499 U.S. at 345.
131 See id. at 359.
132 See id. at 345.
133 See id.
134 See id.
135 See id.
tistic concept just as other creative artists use the building blocks of their crafts—words, musical notes, paint, computer code, etc.—to mold their expressive impulses into a finished work of art.136

C. Fixation in a Tangible Medium

Assuming that stage directions pass the originality test, they must still satisfy the fixation requirement to secure copyright protection.137 Most authors of literary or dramatic works can easily demonstrate that their expression has been fixed because they will have written it down on paper or on a computer hard drive.138 Directors, however, often employ a fluid working method in which ideas are generated during the rehearsal process and are immediately translated to the stage without being written down or otherwise memorialized.139 To ensure that their work qualifies for copyright protection, stage directors must directly address the fixation problem.

To receive copyright protection, a work of authorship must be “fixed in any tangible medium of expression.”140 Fixation is broadly defined to include any embodiment of the work pursuant to the author’s wishes in a relatively stable and permanent copy or phonorecord.141 Fixation is a baseline requirement for copyright protection, and the moment of fixation establishes the starting point for that protection.142

Stage directions, especially those developed through the rehearsal process, may not be fixed initially.143 They may consist merely of transi-

136 See BARTOW, supra note 86. Many directors acknowledge the influence of the other creative arts on their own endeavors. See, e.g., Interview with Arvin Brown, in BARTOW, supra note 86, at 20, 22-23 (explaining the effect his earlier career as a writer had on his "stage directing); Interview with Gordon Davidson, in BARTOW, supra note 86, at 67, 78 (describing the influence of dance and choreography on his work).


138 See id.

139 E.g., Interview with Cyndy A. Marion, supra note 93 (discussing her working conversations with set designers in developing staging ideas).


141 See id. § 101. The embodiment has sufficient stability and permanence if it can “be perceived, reproduced, or otherwise communicated for a period of more than transitory duration.” Id.

142 See id. For works created on or after January 1, 1978, the term of protection begins on the date the work was created and lasts for the author’s life plus seventy years. Id. § 302(a). A work is “created,” in turn, “when it is fixed in a copy or phonorecord for the first time.” Id. § 101.

143 See Interview with Joanne Akalaitis, Stage Dir., in BARTOW, supra note 86, at 1, 13 (“But I often do not know what we’re going to do when I go into rehearsal… . Once you walk into a rehearsal, what you’re going to do becomes clear.”).
tory instructions to the actors, designers, lighting and sound technicians, prop masters, and other participants in the production. During rehearsals, the director may work from written notes that could consist of anything from disconnected jottings on note cards to a fully fleshed out description of all the details for mounting the production.

Historically, stage directions for the initial Broadway production of a new play were preserved in the stage manager’s “prompt book.” When publishers such as Samuel French or the Dramatists Play Service then published the first edition of the play, they essentially printed the playwright’s text coupled with the stage directions, prop list, and often a sketch of the set design from the first Broadway production. Several years ago, recognizing the directors’ growing demands for ownership of their creative work, the theatrical publishers stopped publishing the “prompt book” version of new plays and now use only the text of the play as supplied by the playwright. Thus, the published version of a new play, shorn of the stage directions, can no longer serve as the fixation of the director’s staging.

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144 E.g., Interview with Cyndy A. Marion, supra note 93 (discussing Ms. Marion’s working relationship with her production staff).

145 E.g., Interview with Scott Ellis, Assoc. Artistic Dir., Roundabout Theatre, in N.Y., N.Y. (Aug. 31, 2007) (discussing his development and staging of the play 12 Angry Men). The great German director Max Reinhardt prepared a detailed Regiebuch, or prompt book, for each of the plays that he directed. Bockett, supra note 76, at 495-96.


147 See generally Lillian Hellman, Another Part of the Forest (Dramatists Play Serv, Inc. 1974) (containing stage directions and prop lists used in the play’s original production).

148 The SSDC maintains that the major play publishers, such as Samuel French and Dramatists Play Service, started removing the directors’ notes from the published versions of plays in 1997 after receiving letters from the SSDC objecting to their inclusion. Interview with Barbara B. Hauptman, supra note 34.

149 Id.; see also E-mail from Michael Q. Fellmeth, Vice President, Publ’ns & Info. Tech., Dramatists Play Serv., Inc., to Margit Livingston, Professor of Law, DePaul Univ. Coll. of Law (July 23, 2007) (on file with author). Mr. Fellmeth noted that Dramatists Play Service stopped publishing the full prompt book “at least ten years [ago], probably closer to fifteen at this point,” around the same time that it became possible for playwrights to “maintain, revise, and ultimately submit their final script” in digital format. Id. He seemed to be suggesting that the shift away from printing the stage manager’s prompt book toward publishing the playwright’s version of the script had more to do with technological changes than the desire to avoid legal complications regarding directors’ rights in their stage directions. See id.

150 See 17 U.S.C. § 102(a); E-mail from Michael Q. Fellmeth, supra note 149. Some directors have suggested that the play publishing houses should offer theatres and production companies the option of licensing the original play with or without the Broadway
Directors, however, have other methods to fix their work. They could create their own detailed prompt books, in which they write out their notes on the stage setting, character development, specific movements, lighting cues, and other production details. In addition, they could arrange to videotape the finished production as a fixation of the staging. Provided directors choose some method of fixation recording their work in a more or less permanent and comprehensible way, they should have no difficulty clearing the fixation hurdle required for copyright protection.

Despite the controversy surrounding the copyrightability of stage directions, they appear to meet the Copyright Act’s requisites for protection: (1) they fit within the subject matter categories as dramatic or choreographic works; (2) they possess, in most cases, the requisite originality demanded by Feist; and (3) they can be appropriately recorded in writing or on videotape for purposes of the fixation requirement. Assuming that stage directions are copyrightable, then the question arises as to who will own the copyright in those directions—the director, the producer, or possibly even the playwright.

III. Ownership of a Copyright in Stage Directions

The Copyright Act vests initial ownership of a copyright in the work’s author. In many cases, the author is the creator of the work.

stage directions. If the original director’s staging was included, then the licensee would pay a higher royalty, some of which would be paid to the original director. See Interview with Scott Ellis, supra note 145; Telephone Interview with Joe Mantello, supra note 52.

151 See Gunderson, supra note 146, at 688–89 (discussing a director’s possible construction of a detailed prompt book).

152 See id. at 688. Only the Lincoln Center Library can videotape performances for archival purposes, and library patrons now need the director’s permission to view those tapes. Interview with Neil Pepe, supra note 98. In the Urinetown cases, the Broadway director submitted an unauthorized videotape of a performance made by an audience member to the Copyright Office for registration purposes. Interview with Barbara B. Hauptman, supra note 34. A director relying on a videotaped fixation of her work would likely have to obtain permission from the other creative artists involved in the production (through their unions) to film a particular performance. See Lisa Jo Sagolla, Dance/Movement: Should Stage Direction Be Copyrightable?, BACK STAGE, May 20, 2008, http://www.backstage.com/bsb/advice-columns/actors-craft/voice-movement/article_display.jsp?menu_content_id=1003805591 (discussing issues associated with videotaping stage choreography).


154 See 17 U.S.C. §§ 101, 102(a); Feist, 499 U.S. at 345.

Thus, assuming a director's staging of a particular play constitutes a copyrightable work, the director would be the work's author and thus own the copyright in that work.157 As the copyright owner, the director would then enjoy all of the exclusive statutory rights (e.g., the right to reproduce, the right to perform, etc.)158 as well as the ability to transfer or license those rights to others.159

In two situations, however, the director would lose or have to share authorship status.160 First, if the director's work were considered a "work for hire," then the hiring party (i.e., the producer) would be the work's author.161 Alternatively, if the director were regarded as a joint author of the finished work (presumably with the playwright), then the director would share authorship with the collaborator.162 To fully understand directors' potential rights in their work, it is therefore necessary to examine the "work-made-for-hire" doctrine and the concept of joint authorship as they apply to stage directions.

A. Works Made for Hire: The Producer as Employer

Under federal law, the employer is the author of a work made for hire and thus owns the copyright in it, unless the parties agree otherwise.163 Works made for hire can be either works created by employees within the scope of their employment or certain specially commissioned works.164 Stage directions most likely would not fit into any of the specified categories for specially commissioned works, and therefore any work-for-hire claim would be made under the rubric of an employer-employee relationship.165


157 See 17 U.S.C. § 201 (a); Dougherty, supra note 156, at 230.


159 See id. § 201 (d) (providing for the transfers of ownership and § 106 rights).

160 See id. § 201 (a).1–(b).

161 Id. § 201 (b).

162 Id. § 201 (a).

163 See 17 U.S.C. § 201 (a). If the parties wish to opt out of this scheme, they must "have expressly agreed otherwise in a written instrument signed by them." Id.

164 Id. § 101.

165 See id. Specially commissioned works under this definition include contributions to collective works, works prepared as "a part of a motion picture or other audiovisual work," translations, supplementary works, compilations, instructional texts, tests, answers to tests, and atlases. Id. These specially commissioned works are deemed works made for hire, however, only if "the parties expressly agree in a written instrument signed by them that the work shall be considered a work made for hire." Id.
In *Community for Creative Non-Violence v. Reid* ("CCNV"), the U.S. Supreme Court stated that the common law of agency determines whether a particular creator is an employee covered by the work-for-hire doctrine or is an independent contractor who retains authorship rights. The Court listed several factors that lower courts should utilize in determining employee status, with primary emphasis on the hiring party’s "right to control the manner and means by which the product is accomplished," but also including other elements such as the location of the work, the method of payment, the duration of the parties’ relationship, and so forth.

In theatrical productions, producers normally hire directors to work for a specified period of time for a negotiated fee. Applying the CCNV factors to the producer-director relationship leads to an ambiguous result. Several factors clearly weigh in favor of employee status for the director whereas others suggest that the director is an independent contractor. For example, under the SSDC model contracts, producers are required to provide health and pension benefits to the director, and they have control over the hiring of certain key personnel. In addition, in some of the model contracts, the producer is

167 Id. at 751-52. Drawing on the *Restatement of Agency*, the Court stated the relevant considerations in determining whether a work is one made for hire include:

- the skill required; the source of the instrumentalities and tools; the location of the work; the duration of the relationship between the parties; whether the hiring party has the right to assign additional projects to the hired party; the extent of the hired party's discretion over when and how long to work; the method of payment; the hired party's role in hiring and paying assistants; whether the work is part of the regular business of the hiring party; whether the hiring party is in business; the provision of employee benefits; and the tax treatment of the hired party.

168 See, e.g., Interview with Michael Mayer, supra note 74 (discussing his contract negotiations and final agreement to direct the play *Spring Awakening*).
169 See CCNV, 490 U.S. at 751-52.
170 See id.
172 See id. § XXI, at 29 (creating an arrangement whereby the producer, the director, and the author all have approval over the choice of cast, stage managers, and set, costume, and lighting designers, but the producer alone apparently has control over the hiring of the musical director, sound designer, stage combat fight director, and dance arranger). Even when the producer shares decisionmaking authority with the director, if the director
specifically designated as the "Employer" and is required to pay Social Security taxes for the directors. The producer, moreover, normally provides the rehearsal and performance space, and mounting plays is often part of the producer's "regular business."

On the other hand, the key factor in the CCNV test—the hiring party's right to control the manner and means by which the work is created—fits on the "independent contractor" side of the ledger for stage directors. Although a producer certainly has some creative input regarding the production, the director makes the ultimate artistic decisions regarding the lighting, scene and costume design, actor movements and gestures, integration of music, and other production details. Like the sculptor in CCNV, the director creates the finished production without the producer's daily supervision. Additionally, the director usually decides "when and how long to work," constrained only by requirements of the actors' union.

Ultimately, however, the directors' membership in the SSDC may dictate that they be regarded as employees for copyright purposes. To participate in collective bargaining agreements with the various theatrical organizations, the directors belonging to the union must have


175 See Alan Schuster, Things That Have Been Done to Me—Confessions of a Theatre Landlord, in THE COMMERCIAL THEATER INST., Gunn: To PRODUCING PLAYS AND MUSICALS 156, 159–63 (Frederick B. Vogel & Ben Hodges eds., 2006) (describing theatre licensing agreements between theatre landlords and producers).

176 See generally FARBER, supra note 31 (examining the business of producing legitimate theatre).

177 See CCNV, 490 U.S. at 751.

178 See, e.g., Interview with Michael Mayer, supra note 74 (discussing his own thought processes in creating the show's production details).

179 See CCNV, 490 U.S. at 734–35 (describing the sculptor's basically unsupervised work on the sculpture in his Baltimore studio with periodic visits by the hiring party). For a behind-the-scenes look at the creation of a Broadway show, including the relationship between the producer and director, see the documentary MOON OVER BROADWAY (New Video Group, Inc. 1998).

180 E.g., Interview with Cyndy A. Marion, supra note 93 (discussing her efforts to balance her full time day job and her theatre duties); cf. CCNV, 490 U.S. at 734–53.

181 See, e.g., SSDC Special Contract, supra note 173, § 1 (noting that producers are the union director's "employer").
The SSDC has always insisted that union directors are employees of the producer. Thus, the SSDC has always insisted that union directors are employees of the producer. The SSDC model contracts and collective bargaining agreements all have such a provision specifying that the rights in the direction "conceived by the Director . . . in the course of the rendition of his/her services . . . shall be . . . and will remain the sole and exclusive property of [the] Director." In addition, these agreements reserve the directors' right to copyright their stage directions. Furthermore, the theatre or producer is prohibited from authorizing the publication of the stage directions without the director's written consent. Finally, these contracts limit the producer or theatre to using the director's stage directions only for specified productions.

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183 Under the National Labor Relations Act, employers are required to bargain collectively only with employees; independent contractors are exempt from the Act's protection. See id. § 152(3) (defining employee); id. § 157 ("Employees shall have the right to self-organization, to form, join, or assist labor organizations, to bargain collectively through representatives of their own choosing, and to engage in other concerted activities for the purpose of collective bargaining or other mutual aid or protection.").
184 See, e.g., SSDC Special Contract, supra note 173, § 1 (noting that producers are the employer of the director). Of course, it is quite possible that directors could be considered employees under the National Labor Relations Act and independent contractors under the Copyright Act: employee status under the former is defined by statute whereas under the latter it is determined by the common law of agency. Compare National Labor Relations Act § 2(3), 29 U.S.C. § 152(3), with CCNV, 490 U.S. at 750-51.
187 Id. The SSDC insisted on adding these clauses after an independent consultant's report (the "Litman Report") advised that such a clause was necessary to protect directors' ownership of their copyrights. Interview with Barbara B. Hauptman, supra note 34; see also Alan Latman & Jane C. Ginsburg, The Rights of Stage Directors and Choreographers 45-46 (Mar. 30, 1984) (unpublished report, on file with author) (urging inclusion of a property rights clause in the union's collective bargaining agreements).
189 See id. (granting the producer "a perpetual and irrevocable license" to use the stage directions in any stage production of the play in which the director "is entitled to receive a payment under an applicable SSDC minimum basic agreement").
Thus, even though stage directions are arguably works made for hire, the director-producer contract explicitly reserves to the director ownership of the copyright and other property rights in the stage directions.\footnote{See e.g., CORST-SSDC Collective Bargaining Agreement, supra note 186, § XXVI, at 15.} In cases where a director did not explicitly reserve such rights, the producer would be both the author of the stage directions and the owner of the copyright in them, unless one could argue convincingly that the director was an independent contractor.\footnote{See \textit{id.} § 201 (a).}

### B. Joint Authorship

Stage directors who are frustrated in their attempts to secure copyright protection for their stage directions as a stand-alone creative work might attempt to "piggyback" on the playwright's copyright in the underlying work by arguing for joint authorship of the play.\footnote{See \textit{id.} § 201 (a).} Joint authors are co-owners of the copyright in their work, and as such, they have equal and undivided interests in it.\footnote{See \textit{id}.} Each joint author may exercise the exclusive statutory rights of performance, reproduction, adaptation, and so forth, without obtaining permission from the other joint author or authors.\footnote{See e.g., Davis v. Blige, 505 F.3d 90, 100 (2d Cir. 2007); Bridgeport Music, Inc. v. DJ Yella Muzick, 99 F. App'x 686, 691 (6th Cir. 2004); McKay v. Columbia Broad. Sys., Inc., 324 F.2d 762, 763 (2d Cir. 1963); Piantadosi v. Loew's, Inc., 137 F.2d 534, 536-37 (9th Cir. 1943).} Joint authors, however, must share any profits received from these ventures with their co-authors.\footnote{See, e.g., Oddo v. Ries, 743 F.2d 630, 633 (9th Cir. 1984); Picture Music, Inc. v. Bourne, Inc., 314 F. Supp. 640, 646-47 (S.D.N.Y. 1970), \textit{aff'd}, 457 F.2d 1213 (2d Cir. 1972).} Joint works are not created simply through the collaboration of two or more persons in originating a copyrightable work.\footnote{See 17 U.S.C. § 101 (defining "joint work"). The legislative history for the Copyright Act of 1976, however, indicates that collaboration alone may be enough to create a joint work: \textit{[A] work is "joint" if the authors collaborated with each other, or if each of the authors prepared his or her contribution with the knowledge and intention that it would be merged with the contributions of other authors as "inseparable or interdependent parts of a unitary whole." The touchstone here is the intention, at the time the writing is done, that the parts be absorbed or combined into an integrated unit.}}

\textit{H.R. Rep. No. 94-1476, at 120 (1976), as reprinted in 1976 U.S.C.C.A.N. 5659, 5736. Notwithstanding this language, courts have tended to narrow the standard for a joint work through their application of the "intention" element and the creation of a copyrightable work.}
Copyright Act, a joint work is "a work prepared by two or more authors with the intention that their contributions be merged into inseparable or interdependent parts of a unitary whole." Most courts have interpreted that definition to require both (1) that each author's contribution be independently copyrightable and (2) that each author intend that all contributors be joint authors at the time the work is created.

In addition to arguably being consistent with the statute, both requirements seemingly flow from a judicial desire to protect the "dominant" author from losing exclusive authorship simply because others have made editorial suggestions or insubstantial creative contributions.

In developing new plays, directors frequently work closely with the playwright to polish dialogue, improve scene structure and sequence, refine character depictions, and otherwise prepare the play for public performance. In fact, many directors essentially serve as dramaturges in their collaborations with playwrights. Thus, directors might argue that they should be recognized as joint authors of

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198 See Seshadri v. Kasraian, 130 F.3d 798, 803 (7th Cir. 1997); Childress v. Taylor, 945 F.2d 500, 507 (2d Cir. 1991); M.G.B. Homes, Inc. v. Ameron Homes, Inc., 903 F.2d 1486, 1495 (11th Cir. 1990). A few courts have questioned the independent copyrightability requirement for joint authorship. See, e.g., Caiman v. McFarlane, 360 F.3d 644, 658-59 (7th Cir. 2004) (noting situations in which each author's contribution to a work "couldn't stand alone because of the nature of the particular creative process that had produced it").
199 See Thomson v. Larson, 147 F.3d 195, 201 (2d Cir. 1998); Erickson v. Trinity Theatre, Inc., 13 F.3d 1061, 1068-69 (7th Cir. 1994); Childress, 945 F.2d at 508.
200 The "author" element of the joint work definition arguably mandates that each collaborator's contribution be independently entitled to copyright protection. 1 GOLDSTEIN, supra note 12, § 4.2.1.2.
201 See Childress, 945 F.2d at 504 ("Care must be taken ... to guard against the risk that a sole author is denied exclusive authorship status simply because another person rendered some form of assistance.").
202 See Interview with Michael Mayer, supra note 74 (discussing his role as a dramaturge in preparing a play for production). In rare cases, directors actually generate theatrical pieces in collaboration with their acting company (e.g., the Wooster Group in New York City operated in that fashion). ROB GRAHAM, THEATER: A CRASH COURSE 135 (1999); Interview with Neil Pepe, supra note 98. The choreographer-director Michael Bennett took stories contributed by a group of dancers and wove them into the finished script for the hit musical A Chorus Line. Bennett's methods, however, created legal problems years later when some of the contributing dancers came forward and demanded—and ultimately received—a share of the play's royalties generated from subsequent first-class productions. Campbell Robertson, Those First in "Chorus Line" Gain a Continuing Stake, N.Y. TIMES, Feb. 2, 2008, at B8.
203 Interview with Cyndy A. Marion, supra note 93 (stating that she worked as a dramaturge on one of her company's new plays for three years and through fourteen drafts).
the play; as such, they would be entitled to copyright protection in the play as a whole.\textsuperscript{204}

There are at least two problems with a director's potential claim of joint authorship. First, the Dramatists Guild's model contracts specify that no director, actor, producer, or other person can make changes to the writer's script without the writer's prior approval and that any such changes accepted by the writer belong to the writer.\textsuperscript{205} That contractual provision hinders a director's claim of joint authorship.\textsuperscript{206}

In addition, directors would typically fail to satisfy the "intent" criterion in the judicial test for joint authorship.\textsuperscript{207} Under the standard analysis, each putative joint author must have the intent at the time of collaboration to be a joint author.\textsuperscript{208} The director, in fact, may have such an intent, but in most cases, it will be impossible to show that the playwright did.\textsuperscript{209} In 1998, in Thomson v. Larson—the classic joint authorship case involving theatrical collaborators—the U.S. Court of Appeals for the Second Circuit relied on certain objective indicia of intent, such as decisionmaking authority, billing credit, and relationships with third parties, to glean the parties' intent.\textsuperscript{210} In Thomson, the dramaturge Lynn Thomson worked closely with the playwright Jonathan Larson to create the hit Broadway musical Rent.\textsuperscript{211} Although arguably she may have made copyrightable contributions, such as dialogue and song lyrics, to the end product,\textsuperscript{212} the court concluded that the playwright Larson clearly intended to be the musical's sole author, and all of his actions and words supported that conclusion.\textsuperscript{213}

\textsuperscript{204} See 17 U.S.C. §§ 101, 201.

\textsuperscript{205} See Dramatists Guild of Am., Benefits: DG Contracts, http://www.dramatistsguild.com/mem_benefits_dgcontracts.aspx (last visited Feb. 20, 2009) ("No additions, omissions, or alterations to the text, title or stage directions of the play may be made without the author's prior written consent, and all such approved changes are the sole property of the author, free of liens or encumbrances . . .").

\textsuperscript{206} See id.

\textsuperscript{207} See, e.g., Thomson, 147 F.3d at 201.

\textsuperscript{208} See id.

\textsuperscript{209} See id.

\textsuperscript{210} See id. at 202-05.

\textsuperscript{211} See id. at 197-98.

\textsuperscript{212} The district court had concluded that Thomson had made a "non-de minimis copyrightable contribution" to the finished version of Rent. Thomson, 147 F.3d at 200-01. The court of appeals specifically declined to reach the question of whether her contributions were independently copyrightable because the lack of mutual intent was sufficient to demolish the joint authorship claim. Id. at 205.

\textsuperscript{213} See id. at 202-05. For example, Larson had the sole authority to accept or reject any suggestion proffered by Thomson. Id. at 203. In all versions of the script, he listed himself as the author of Rent and sometimes referenced Thomson as the "dramaturg" for the play.
laboration cases, the "dominant" author similarly has been able to fend off joint authorship claims from his creative partners. Unless the playwright has indicated in some fashion that he accepts the director as a co-author, most courts are likely to find that the playwright lacked the requisite intent.

Thus, it is fairly clear that directors, rather than producers, will own the copyright in their stage directions. In most cases, directors seeking to enlarge their share of the monetary pie will fail, however, to prove joint authorship with the playwright and thus will not be able to "piggyback" on any continuing royalties that the playwright may enjoy. On the other hand, directors who contribute significantly to the crafting of the play and who also have sufficient bargaining power may be able to negotiate for a share of the play's royalties generated in subsequent productions. Obviously, only the elite directors will possess that kind of leverage.

IV. INFRINGING THE COPYRIGHT IN STAGE DIRECTIONS: WHEN IS SIMILAR TOO SIMILAR?

A. The Requirements for Copyright Infringement

To establish a claim for damages or injunctive relief under the Copyright Act, the plaintiff must prove that the defendant infringed one of her statutory rights in the protected work. The various courts of appeals employ slightly different judicial tests for infringement, but they all require that the plaintiff demonstrate (1) ownership of a valid copyright, and (2) copying of constituent elements of the work that are

Id. at 197-98. In addition, he entered into contracts regarding production of the musical without consulting her. Id. at 204. Finally, on many occasions, he stated that he wished to be the sole creator of Rent. Id.

214 See Erickson, 13 F.3d at 1068-69, 1073 (holding that a playwright who accepted suggestions from her acting company was the sole author of the finished plays); Children, 945 F.2d at 508-09 (concluding that a playwright who incorporated research and ideas supplied by a collaborator was the play's sole author).

215 See, e.g., Thomson, 147 F.3d at 202-05.

216 See supra notes 163-191 and accompanying text.

217 See supra notes 192-215 and accompanying text.

218 See Farber, supra note 31, at 121-22 (observing that some directors who assist with writing can negotiate for "as much as 1½ or 2 percent of the gross receipts for the writing, in addition to the directing fee"). Two New York directors, who wished to remain anonymous, indicated in their interviews with the author that they routinely receive a percentage of the playwright's royalties for their assistance with the writing of the show.

219 See id.

original. 221 In pursuing a copyright infringement claim, stage directors would first have to establish that they possessed a valid copyright in their stage directions. 222 They presumably could do this by showing their work’s copyrightability and their ownership of that copyright either as independent authors or as employees entitled to ownership of their work under their contract with the producer. 223 In addition, registering the copyright before or within five years of the work’s first publication constitutes prima facie evidence of the copyright’s validity. 224

The requisites for establishing the second element of an infringement action, unlawful copying, vary among the courts of appeals. 225 The U.S. Court of Appeals for the Second Circuit requires a plaintiff to prove that the defendant copied the plaintiff’s work as a whole and that the copying involved unlawful appropriation of protectable elements of the work. 226 The plaintiff may prove copying either through the defendant’s admission or through evidence of the defendant’s access to the plaintiff’s work coupled with “probative” similarity between the two works. 227 In determining probative similarity, the trial court may admit expert testimony to assist in dissecting the constituent elements of the works—e.g., characters, plot, pacing, and structure of a literary or dramatic work. 228 In undertaking the probative similarity analysis, the trier

221 See Feist Publ’ns, Inc. v. Rural Tel. Serv. Co., 499 U.S. 340, 361 (1991); Phillips v. Audio Active Ltd., 494 F.3d 378, 390 (2d Cir. 2007); Zomba Enters., Inc. v. Panorama Records, Inc., 491 F.3d 574, 581 (6th Cir. 2007), cert. denied, 128 S. Ct. 2429 (2008); JCW Invs., Inc. v. Novelty, Inc., 482 F.3d 910, 914 (7th Cir. 2007); Thompson v. Looney’s Tavern Prods., Inc., 204 F. App’x 844, 848 (11th Cir. 2006); Funky Films, Inc. v. Time Warner Entm’t Co., 462 F.3d 1072, 1076 (9th Cir. 2006).

222 See Feist, 499 U.S. at 361.

223 See supra notes 71–154, 163–191 and accompanying text (discussing stage directions as copyrightable subject matter and ownership of that copyright). Additionally, before filing suit, a director would have to register the work with the Copyright Office. See 17 U.S.C.A. § 411 (West 2005 & Supp. III 2009) (“[N]o civil action for infringement of the copyright in any United States work shall be instituted until preregistration or registration of the copyright claim has been made in accordance with this title.”).


225 Compare, e.g., Jorgensen v. Epic/Sony Records, 351 F.3d 46, 51 (2d Cir. 2003), with Narell v. Freeman, 872 F.2d 907, 910–12 (9th Cir. 1989).

226 See Jorgensen, 351 F.3d at 51; Castle Rock Entm’t, Inc. v. Carol Publ’g Group, 150 F.3d 132, 137 (2d Cir. 1998); Laureysens v. Idea Group, Inc., 964 F.2d 131, 139–40 (2d Cir. 1992).


228 Repp v. Webber, 132 F.3d 882, 888–89 (2d Cir. 1997); Arnstein v. Porter, 154 F.2d 464, 468 (2d Cir. 1946).
of fact should also compare the two works as a whole, including both protectable and unprotectable elements.\textsuperscript{228}

Once probative similarity has been established, the plaintiff must then prove that the defendant unlawfully appropriated her protected expression under the "substantial similarity" standard.\textsuperscript{230} The defendant will have impermissibly copied the plaintiff's work if the ordinary lay observer would find the two works substantially similar.\textsuperscript{231} At this stage, analytical dissection of the two works and expert testimony are not used.\textsuperscript{232} The trier of fact simply must determine whether the "total concept and feel" of the two works is substantially similar.\textsuperscript{233}

In 1977, the U.S. Court of Appeals for the Ninth Circuit developed its own two-step test for assessing copyright infringement in \textit{Sid \& Marty Krofft Television Productions, Inc. v. McDonald's Corp.}\textsuperscript{234} Under \textit{Krofft}'s first step, the "extrinsic test," the trier of fact must compare the plaintiff's and defendant's works to determine the similarity of their ideas.\textsuperscript{235} As in the Second Circuit's approach, the trier of fact engages in analytical dissection of both works assisted by expert testimony.\textsuperscript{236} If the trier of fact finds substantial similarity of ideas, it then moves to the second step, the "intrinsic test," under which it examines the works as an ordinary observer without analytic dissection or use of expert testimony.\textsuperscript{237} During this process, the trier of fact judges whether the two works have "substantial similarity in expressions... depending on the response of the ordinary reasonable person."\textsuperscript{238}


\textsuperscript{230} \textit{Castle Rock}, 150 F.3d at 137-38; Ringgold v. Black Entm't Television, Inc., 126 F.3d 70, 75 (2d Cir. 1997).

\textsuperscript{231} See Folio Impressions, Inc. v. Byer Cal., 937 F.2d 759, 765 (2d Cir. 1991); Peter Pan Fabrics, Inc. v. Martin Weiner Corp., 274 F.2d 487, 489 (2d Cir. 1960) (stating that there is substantial similarity between plaintiff's and defendant's works if "the ordinary observer, unless he set out to detect the disparities, would be disposed to overlook them, and regard their aesthetic appeal as the same"). Where the two works contain both protectable and unprotectable elements, the Second Circuit has applied the "discerning ordinary observer" test, under which only the protectable elements are compared. \textit{See Merit Diamond Corp. v. Frederick Goldman, Inc.}, 376 F. Supp. 2d 517, 525 (S.D.N.Y. 2005).

\textsuperscript{232} \textit{See Aronstein}, 154 F.2d at 468.

\textsuperscript{233} \textit{See Chromium, Inc. v. Lollytogs Ltd.}, 71 F.3d 996, 1003 (2d Cir. 1995).

\textsuperscript{234} 562 F.2d 1157, 1164 (9th Cir. 1977); \textit{see also} Narell v. Freeman, 872 F.2d 907, 910 (9th Cir. 1989); Olson v. Nat'l Broad. Co., 835 F.2d 1446, 1448-49 (9th Cir. 1989).

\textsuperscript{235} \textit{See Krofft}, 562 F.2d at 1164.

\textsuperscript{236} \textit{See Swirsky v. Carey}, 376 F.3d 841, 845 (9th Cir. 2004).

\textsuperscript{237} \textit{Krofft}, 562 F.2d at 1164.

\textsuperscript{238} \textit{Id.}
Over time, the Ninth Circuit’s approach to infringement has moved closer to that of the Second Circuit, especially with respect to the first step, the extrinsic test. Recent cases have allowed the trier of fact to determine substantial similarity by looking at more than merely the two works’ “ideas.” Extrinsic test criteria for literary works, for example, include plot, theme, dialogue, mood, setting, pace, sequence of events, and characters.

Stage directors seeking to establish copyright infringement of their stage directions would have to satisfy the infringement standard applied in the particular circuit where the suit is brought. Because the Broadway theatre industry is located in New York City, many of these suits are likely to be brought in courts within the Second Circuit. If it is impossible to obtain personal jurisdiction over the defendant director in New York, however, the plaintiff director may have to sue in the location in which the alleged infringing activity occurred. Apart from the Second and Ninth Circuits, the other circuits have their own variations on the legal standard for unlawful appropriation of copyrighted work.

Despite the appellate courts’ varying tests for copyright infringement, plaintiff directors will always be faced with establishing the familiar triad of a valid copyright, the defendant’s copying of the plaintiff’s work, and the defendant’s unlawful appropriation of the plaintiff’s protected expression. Assuming for the moment that the Second Circuit standard for infringement applies, the plaintiff director would have to show that there was a valid copyright in the plaintiff’s stage directions. The plaintiff would have to convince a court that stage direc-

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229 See 4 NIMMER, supra note 229, § 13.03[E][3][b] (discussing the evolution of the Ninth Circuit standard for substantial similarity).
240 See id.
225 Shaw v. Lindheim, 919 F.2d 1353, 1356-57 (9th Cir. 1990); Litchfield v. Spielberg, 736 F.2d 1352, 1356 (9th Cir. 1984).
241 See, e.g., forgensen, 351 F.3d at 51.
246 See, e.g., Laurysens, 964 F.2d at 132-33 (noting that the original case was filed in the U.S. District Court for the Southern District of New York and appealed to the U.S. Court of Appeals for Second Circuit).
242 See, e.g., Mantello v. Hall, 947 F. Supp. 92, 102 (S.D.N.Y. 1996) (holding that the court did not have personal jurisdiction over the Florida defendants director and theatre company because they had not done business in New York and their actions did not meet the requirements of the New York long-arm statute).
243 See, e.g., id.
247 See 4 NIMMER, supra note 229, § 13.03 (reviewing approaches to substantial similarity in various circuits).
244 See, e.g., Krafft, 562 F.2d at 1162-64.
248 See Phillips v. Audio Active Ltd., 494 F.3d 378, 390 (2d Cir. 2007).
tions consist of copyrightable subject matter and are thus subject to protection under the Copyright Act. As discussed earlier, the plaintiff should be able to argue successfully that stage directions contain the requisite creativity and originality to constitute original works of authorship and that they fall within one of the categories specifically listed in the Act—namely, dramatic and/or choreographic works or pantomimes.

In establishing copying, the plaintiff director should usually have little difficulty showing that the defendant director had access to the plaintiff's work. If the plaintiff directed a successful Broadway or Off-Broadway production, the defendant could easily have purchased tickets to view one or more performances. To prove probative similarity between the two sets of stage directions, the plaintiff would likely need to introduce videotaped copies of both shows and expert testimony comparing the two stagings. Assuming that the two productions had sufficient common elements, the plaintiff would be able to establish that the defendant copied from the plaintiff's stage directions.

In fulfilling the final element for infringement—showing substantial similarity between the two works—some plaintiff directors, however, may encounter a formidable barrier. Substantial similarity necessitates proving that the defendant has impermissibly borrowed the protectable elements. As is explored more fully below, in many cases a large portion of the plaintiff's stage directions will consist of unprotectable elements, such as scènes à faire or expression merged

250 See supra notes 71-154 and accompanying text (discussing copyrightable subject matter). To bring suit, the plaintiff must have registered the work with the Copyright Office. See 17 U.S.C.A. § 411. That requirement may pose a serious problem for the plaintiff if the Copyright Office refuses registration on the basis that stage directions are not copyrightable or for some other reason. See id. The Copyright Office, over time, has exhibited a schizophrenic attitude toward the registration of stage directions: it apparently refused registration for the stage directions in Urinetown, see supra note 32, but permitted registration several years earlier for Gerald Gutierrez's directions for The Most Happy Fella, see Richard C. Reuben, New Clout for Stage Directors: Copyright Protection Available for Creative Work, A.B.A. J., Oct. 1995, at 32, 32.
251 See Krofft, 562 F.2d at 1162 (discussing the access requirement).
252 See id.
253 Boone, 206 F. App'x at 31.
254 See id.
255 See Castle Rock, 150 F.3d at 137-38.
256 See id.
with the underlying idea. 257 Often, the surviving protectable core of the plaintiff's expression may be small to nonexistent. 258

Notwithstanding the possibility of almost de minimis impermissible borrowing by some defendant directors, there will be cases, especially involving the staging of new plays, where the original director's contribution will escape the confines of scènes à faire and the merger doctrine and thus enjoy a substantially greater level of protection. 259 In these cases, although the director's concept for the staging would likely be an unprotectable idea, the specific expression of that idea through the actors' movements on stage, the use of lighting and sound, the integration of music, the pacing of the performance, and so forth could be highly original and specific, and therefore protectable. 260 If the playwright's own stage directions are minimal—which they tend to be in contemporary works—then it would be more difficult for a defendant director to argue that the plaintiff's stage directions were dictated by the playwright or the dialogue. 261 Plaintiffs in these kinds of cases may enjoy greater success in pursuing infringement suits. 262

B. Limitations on Copyright Protection: The Fair Use Defense, the Merger Doctrine, and Scènes à Faire

Obviously, a copyright infringement action must face all the usual defenses available in any civil action, including the statute of limitations, 263 laches, 264 and lack of personal 265 or subject matter jurisdic-

257 See infra notes 302–332 and accompanying text.
258 See infra notes 302–332 and accompanying text.
260 Interview with Scott Ellis, supra note 145 (stating that he did not object as much to another director's borrowing his general staging concept as long as the second director did not appropriate his specific execution of that idea).
262 See Castle Rock, 150 F.3d at 137–38 (describing the necessary elements in an infringement action).
263 See 17 U.S.C. § 507(b) (providing for a three-year statute of limitations for civil actions under the Copyright Act).
264 See, e.g., Danjaq LLC v. Sony Corp., 263 F.3d 942, 947, 954 (9th Cir. 2001) (holding that ladies barred a claim of co-ownership in the James Bond character even though it was brought within the three-year limitation period).
265 See, e.g., Mantello, 947 F. Supp. at 102 (holding that the court did not have personal jurisdiction over the Florida defendants director and theatre company because they had not done business in New York and their actions did not meet the requirements of the New York long-arm statute).
tion. Copyright cases, though, have their own unique limitations on protection and defenses that a plaintiff stage director must be prepared to overcome in pursuing a successful infringement case. Individually and collectively, they create several serious barriers to establishing liability under the Copyright Act—barriers that Congress and the courts have consciously built into the copyright scheme to prevent an undue monopoly over creative elements that should remain in the public domain.

1. The Fair Use Defense

Originating in the common law, fair use is a statutory defense to infringement that allows the public to employ copyrighted material without authorization. The defense is part of the bargain struck between authors and users under the Copyright Act: copyright holders enjoy certain exclusive rights to exploit their creations during the monopoly period but cannot prevent the public from borrowing their creations in appropriate, limited, and socially useful ways. Parody, critique, commentary, and other transformative and critical uses often find protection in the fair use doctrine.

Any borrower could potentially be a fair user, including a stage director using directions from an earlier director's production, depending on how a court balances the statutory factors for fair use. Those factors examine the borrower's purpose in borrowing, the quantity and importance of the material borrowed, the original work's character, and perhaps, most importantly, the extent to which the borrower's use may supplant the "potential market" for the borrowed work. The application of these factors to individual cases is
obviously very fact-specific, but a few observations about the fair use doctrine as it pertains to stage directions can be made.

First, in borrowing stage directions, the later director often has the same purpose as the original director: to stage the play in the most effective way possible. In addition, however, where regional directors appropriate staging from Broadway directors, the former are often deliberately trying to recreate the "Broadway experience" for their audiences. Rather than suffering the effort and considerable expense of actually going to New York to see the original Broadway show, theatre patrons across the country can enjoy a "simulation" of the New York production in their own hometowns. The courts frown upon this kind of nontransformative, bodily appropriation of another's creative endeavors.

Second, the original director's work is normally of a highly creative nature. Intricately staging a complex production in a way that both honors the playwright's intent and also pleases the audience is a demanding task that requires the director to make dozens of artistic choices that cohere into a finished work. Thus, the second fair use

(1) the purpose and character of the use, including whether such use is of a commercial nature or is for nonprofit educational purposes;
(2) the nature of the copyrighted work;
(3) the amount and substantiality of the portion used in relation to the copyrighted work as a whole; and
(4) the effect of the use upon the potential market for or value of the copyrighted work.

Id.

274 See 17 U.S.C. § 107(1) (identifying the purpose and character of the borrower's use as a statutory fair use factor).

275 See, e.g., Donald Munro, "Buffalo" Seems a Bit Too Predictable, FRESNO BEE, Aug. 4, 2006, at E5 (noting that a regional production of Moon over Buffalo is "scrupulously faithful to the original production's direction and staging").

276 See id.

277 See Campbell v. Acuff-Rose Music, Inc., 510 U.S. 569, 587-88 (1994) ("[A] work composed primarily of an original, particularly its heart, with little added or changed, is more likely to be a merely superseding use, fulfilling demand for the original."); Ty, Inc. v. Pubn's Int'l Ltd., 292 F.3d 512, 517 (7th Cir. 2002) ("[C]opying that is complementary to the copyrighted work (in the sense that nails are complements of hammers) is fair use, but copying that is a substitute for the copyrighted work (in the sense that nails are substitutes for pegs or screws), or for derivative works from the copyrighted work . . . is not fair use."); L.A. Times v. Free Republic, 54 U.S.P.Q.2d (BNA) 1453, 1467 (C.D. Cal. 2000) (holding that the defendant's wholesale copying of the plaintiff's newspaper articles served as a substitute for the original material and was not a fair use).

278 E.g., Interview with Michael Mayer, supra note 74 (discussing the many creative decisions a director makes in staging a new play).

279 Id.
factor—"the nature of the copyrighted work"—will usually weigh in the original director's favor. 280

Third, the extent of the later director's appropriation can push the fair use balance to one outcome or the other. 281 Borrowing a few pieces of stage business or an occasional imitation of lighting or sound effects might easily constitute a fair use, especially if the borrowed material is dictated somewhat by the underlying dramatic work. 282 If, however, the later director appropriates large and dramatically important portions of the earlier director's staging, then a court is less likely to find fair use, particularly if the stage directions have been copied in their most minute details. 283

The final factor in the fair use analysis—the impact of the borrower's use on the market for the creator's work—is slightly more elusive in its application to stage directions than the other factors. 284 If the second director takes large portions of the original director's staging without permission, one could argue that the appropriation by itself has an effect on the market for the staging by depriving the original director of the ability to license the copyrighted material to the second director. 285 In addition, if audiences believe that they are getting more or less the "Broadway experience" in their local theatre, they are less likely to travel to New York to view the original production. 286 Because many stage directors receive a portion of the royalties from the future performances of their shows, smaller audiences

280 See 17 U.S.C. § 107(2); Suntrust Bank v. Houghton Mifflin Co., 268 F.3d 1257, 1271 (11th Cir. 2001) ("[T]here is a hierarchy of copyright protection in which original, creative works are afforded greater protection than derivative works or factual compilations."); Rogers v. Koons, 960 F.2d 301, 310 (2d Cir. 1992) (stating that in determining fair use, a court should consider "[w]hether the original is creative, imaginative, or represents an investment of time in anticipation of a financial return").


282 See Sony Computer Entm't Am., Inc. v. Bleem, LLC, 214 F.3d 1022, 1028 (9th Cir. 2000) (finding a fair use where the appropriated material was "such an insignificant portion of the complex copyrighted work as a whole").

283 See Harper & Row Publishers, Inc. v. Nation Enters., 471 U.S. 539, 565-66 (1985) ("[T]he fact that a substantial portion of the infringing work was copied verbatim is evidence of the qualitative value of the copied material, both to the originator and to the plagiarist who seeks to profit from marketing someone else's copyrighted expression."); Kelly v. Arriba Soft Corp., 336 F.3d 811, 820-21 (9th Cir. 2003) (observing that, although extensive copying does not bar a fair use finding, it weighs against it).


285 See Am. Geophysical Union v. Texaco Inc., 60 F.3d 913, 929-30 (2d Cir. 1994) (discussing copyright holders' potential loss of licensing fees acquired through exploitation of their copyrighted works).

would mean a smaller paycheck for the original director. 287 A touring company spun off from the Broadway show, moreover, may find that the market for the show has been saturated by the second director's imitation of the Broadway staging in a regional production. 288 Finally, if the second director's staging is nontransformative—i.e., not a parody, commentary, or critique—but simply a duplication of the original staging, then the second director is arguably competing in the same market as the first. 289 If the second director stages a parody of the first production, 290 however, then presumably she is offering a different product to audiences that would not necessarily compete with the original production. 291

On the other hand, a later director borrowing stage directions from an earlier director could assert that the audiences for the two productions are different. 292 First, most regional audience members are not going to incur the expense of traveling to New York to view the original Broadway show. 293 Second, most touring companies visit only major cities such as Chicago, Boston, Dallas, and the like. 294 Thus, a production in Akron, Ohio, or Fargo, North Dakota, may not compete directly with a touring company production. 295 In other words, audience members who desire to see a replica of the original Broadway production, without going to New York or a tour city, generally will have no available market substitutes. 296 Most copyrightable works, such as books, music, movies, and posters, can be procured whether the consumer lives in New York or Laramie, Wyoming; the live theatrical pro-

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287 E.g., Interview with Michael Mayer, supra note 74 (discussing his royalty agreements with the producer).
289 See id.
290 One of the unusual aspects of the Urinetown litigation is that Urinetown is itself a parody of the pseudo-serious but splashy Broadway musical and contains many scenes designed to mock the over-the-top theatricality and self-conscious pretension found in some shows. See Theater Guide, N.Y. Times, June 15, 2001, at E5 (“But the show’s real concern is to make sport of the Broadway musical, particularly the kind with a social conscience, from ‘The Threepenny Opera’ to ‘Les Misérables.’”). Hence, any staging of Urinetown is going to contain parodic elements, and it would be difficult for subsequent directors to argue that they had transformed the original staging through parody. See id.
292 See id.
293 See id.
294 See, e.g., Mark Kennedy, Rent Goes on the Road: 3 Original Cast Members join U.S. Tour, PHILA. DAILY News, Jan. 26, 2009, at 31 (discussing the musical Rent’s national tour, which includes stops in Boston, Chicago, and Dallas).
295 See id.
296 See id.
duction is one of the few exceptions. That being said, the second director still faces the problem that any wholesale appropriation of copyrighted material normally requires the copyright holder's permission and the payment of a licensing fee.

Ultimately, in assessing fair use, the courts balance all four factors to determine the appropriate outcome. A later director who makes a transformative use of an earlier director's staging and borrows just enough to "conjure up" the first production might find a safe harbor in the fair use doctrine. But a director who appropriates large and significant portions from the earlier director's stage directions without attribution, without permission, and without transformation will have difficulty successfully asserting fair use.

2. The Merger Doctrine and Scènes à Faire

The merger doctrine and scènes à faire can be regarded either as a barrier to copyrightability or as a defense to infringement. These doctrines, both of which originate in the notion that basic concepts and ideas should be free for all to borrow, have particular relevance to stage directions. Under the merger doctrine, if an idea can be expressed in only a few ways, there is a "merger" between idea and expression, which leads to one of two conclusions: either (1) the expression is not copyrightable because allowing a copyright would give the author a monopoly on the idea or (2) the expression is copyrightable but most subsequent expressions will not infringe because there are so few ways for the later author to express that particular idea.

The related doctrine of scènes à faire involves standard plot devices, characters, and settings that are essential to or common in a

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298 See Am. Geophysical Union, 60 F.3d at 929-30 (discussing the potential licensing of journal articles with the publisher's permission).
299 See, e.g., Kelly, 336 F.3d at 818-22.
300 See Campbell, 510 U.S. at 579, 588.
301 See id. at 595.
303 See id.
304 Hart v. Dan Chase Taxidermy Supply Co., 86 F.3d 320, 322 (2d Cir. 1996); Herbert Rosenthal Jewelry Corp. v. Kalpakian, 446 F.2d 738, 741-42 (9th Cir. 1971). Professor Goldstein has suggested that the merger doctrine is more properly applied to factual and functional works whereas the scènes à faire concept pertains to fictional works. Goldstein, supra note 12, § 2.3.2.2.
particular type of story. Thus, a typical prison movie might involve a wronged convict (the hero), the hero's sidekick, a corrupt warden, a brutal guard, dingy jail cells and bleak common areas, a confrontation between the hero and the warden, and a daring escape, among other elements. Courts generally hold that scènes à faire are either not copyrightable, or if they are, it is difficult for the original author to prove infringement. Once again, the concern is over potentially awarding the original author monopoly privileges with respect to basic devices in a particular literary genre. In addition, if a subsequent prison movie has a corrupt warden, it is almost impossible to determine whether the later author borrowed that character from the public domain or from the prior author.

When a director directs a play set in a specific time and place, inevitably some of the director's artistic choices are dictated by the setting, mood, characters, and plot created by the playwright. Tennessee Williams's *A Streetcar Named Desire* is set in a cramped apartment in the tawdry French Quarter of New Orleans in the 1940s and contains recognizably Southern characters. Much of the stage business is dictated by the script—for example, the lead female character, Blanche DuBois, tries to escape from the harsh realities of life by drinking excessively and covering the bare white light in her sister's apartment with a paper lamp shade. To be in the position to yell his famous primal "Stella, Stella," the brutish male lead character, Stanley Kowalski, has to leave his apartment, go outside, and shout up to the window of a neighboring apartment to which his wife has retreated. Stanley has

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505 *Thompson*, 204 F. App'x at 850; *Funky Films*, 462 F.3d at 1077; *Stromback* v. New Line Cinema, 384 F.3d 283, 296 (6th Cir. 2004); *Murray Hill Publ'ns*, Inc. v. Twentieth Century Fox Film Corp., 361 F.3d 312, 319 (6th Cir. 2004); *Gaiman* v. McFarlane, 360 F.3d 644, 659 (7th Cir. 2004); *Metcalf* v. *Bochco*, 294 F.3d 1069, 1074 (9th Cir. 2002); *Williams* v. *Crichton*, 84 F.3d 581, 588 (2d Cir. 1996); *See v. Durang*, 711 F.2d 141, 143 (9th Cir. 1983); *Hoehling* v. Universal City Studios, Inc., 618 F.2d 972, 979 (2d Cir. 1980).

506 *See Murray Hill Publ'ns*, 361 F.3d at 319-20.


508 *See Murray Hill Publ'ns*, 361 F.3d at 319-20.

509 *See id.*

510 *See, e.g.*, *Williams*, supra note 7, at 13 (describing the play's New Orleans setting).

511 *See id.* at 13, 17.

512 *Id.* at 22 ("I am going to take just one little tiny nip more, sort of to put the stopper on, so to speak . . . .").

513 *Id.* at 55 ("I can't stand a naked light bulb, any more than I can a rude remark or a vulgar action.").

514 *Id.* at 59 (noting that "Stanley stumbles half-dressed out to the porch and down the wooden steps to the pavement before the building").
another scene in which he opens Blanche’s trunk and tosses her fancy clothes around the room. At one point, he pulls off his sweaty shirt to make himself more comfortable in the hot apartment.

To be faithful to the playwright’s vision, any stage director of *Streetcar* must find ways to incorporate these specific aspects of the various scenes. As a result, many productions of *Streetcar* appear somewhat similar. The poker game in the third scene, for example, always involves several rough-hewn characters sitting around a table, smoking, drinking, and playing cards. One could argue the idea of a late-night poker game among blue-collar chums merges with the expression of it. One could also observe that a poker game is often portrayed on stage in a standard or stock manner, thus coming under the rubric of *scènes à faire*. As a result, it may be difficult to conclude in many cases that the later director impermissibly appropriated the earlier director’s protectable expression.

Notwithstanding the impact of the merger doctrine and *scènes à faire* on many stage directions cases, there are instances in which it is clear that a subsequent director borrowed the first director’s original, creative work. In *Mantello v. Hall*, for example, the plaintiff Joe

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315 See *Williams*, supra note 7, at 35–36 (containing specific stage directions for Stanley to “pull[] open the wardrobe trunk standing in the middle of the room and jerk[] out an armful of dresses”).

316 *Id.* at 30 (indicating that Stanley “starts to remove his shirt”).

317 For one director’s thoughts on the essential motifs of *Streetcar*, see Elia Kazan, *Notebook for A Streetcar Named Desire*, in *DIRECTORS ON DIRECTING*, supra note 76, at 364–79.

318 *Id.*.

319 *Williams*, supra note 7, at 45–59.

320 See *Hart*, 86 F.3d at 322; *Rosenthal Jewelry*, 446 F.2d at 741–42.

321 See *Walker v. Time Life Films, Inc.*, 784 F.2d 44, 50 (2d Cir. 1986) (“Elements such as drunks, prostitutes, vermin and derelict cars would appear in any realistic work about . . . policemen in the South Bronx.”). For an early discussion of the concept of *scènes à faire* without use of that term, see Maxwell *v. Goodwin*, 93 F. 665, 667 (C.C.N.D. Ill. 1899) (finding no infringement where the similarities between the two plays stemmed only from “resemblances which may naturally occur when congressional life in Washington is the theme”).

322 See *Sportsmans Warehouse*, 576 F. Supp. 2d at 1196–97. To overcome the *scènes à faire* problem, plaintiff directors might argue that although their staging contains some stock elements, they have created an original selection, coordination, and arrangement of those elements and thus have generated a “compilation” protected by the Copyright Act. See 17 U.S.C. § 101 (defining compilation as “a work formed by the collection and assembling of preexisting materials or of data that are selected, coordinated, or arranged in such a way that the resulting work as a whole constitutes an original work of authorship”); *id.* § 103 (including compilations as part of the “subject matter of copyright”); see also *Feist*, 499 U.S. at 357–59 (holding that compilations of facts selected, coordinated, or arranged in an original way qualify for copyright protection).

Mantello took the playwright's opening scene description, "a bare stage," and created a distinctive tableau of actors arranged around a doll house situated on a green mound.324 In his copyright infringement suit, he alleged that a later Florida director had appropriated the vignette along with most other aspects of Mantello's staging.325 Similarly, in the recent Urinetown litigation, the Broadway artists asserted that directors in the Chicago and Akron productions had copied numerous bits of stage business, character depictions, and set designs, none of which were dictated by the Urinetown script itself.326 Hence, it may be possible for the plaintiff director to surmount the merger and scènes à faire hurdles where (1) the underlying script has few of its own stage directions and character and scene descriptions327 and (2) the nature of the underlying dramatic work does not virtually demand certain artistic choices.328 For example, under the second criterion, a play about young people trying to "find themselves" in a big city would allow for many different expressions as opposed to a play that depicts injured soldiers recovering in a hospital ward during World War II, where some of the directorial choices might be more limited.329

Although there is scant precedent supporting claims for copyright infringement of stage directions, a properly crafted case involving the right set of facts should lead to a finding of liability.330 If a directors can show that the protectable elements of their stage directions have been impermissibly appropriated by subsequent directors, as plaintiffs they will be able to fend off a finding of fair use in most cases because a non-transformative, bodily appropriation of copyrighted expression rarely constitutes a fair use.331 Similarly, plaintiffs should be able to surmount the barriers posed by the merger doctrine and scènes à faire if their directions are truly original and not heavily dictated by the play itself.332

324 Interview with Barbara B. Hauptman, supra note 34 (discussing the Mantello case).
325 See Mantello, 947 F. Supp. at 96.
326 Mullen Answer, supra note 19, at 19–23; Carousel Dinner Theatre Answer, supra note 19, at 15–18.
327 One Broadway director suggested that, in general, playwriting has changed in the last few years to become "more of a conceptual art" with fewer specific stage directions. See Telephone Interview with Joe Mantello, supra note 52.
329 See id.; see also supra notes 310–322 and accompanying text (discussing similar issues related to a production of A Streetcar Named Desire).
330 Cf. Campbell, 510 U.S. at 574–75 (discussing the alleged infringement of a musical composition).
331 See id. at 587–88.
V. OTHER THEORIES OF LEGAL PROTECTION FOR STAGE DIRECTIONS

Because copyright protection for stage directions is a relatively new and untested idea, directors may be inclined to seek alternative legal theories to secure rights in their works. Claims for breach of contract, unfair competition, unjust enrichment, and misappropriation, appear, at least superficially, to provide viable avenues for relief where a director’s stage directions have been borrowed without permission in a second production. These theories, however, present serious difficulties for the potential stage director plaintiff and may ultimately prove unfruitful in most cases.

A. Breach of Contract

Unionized stage directors’ contracts with producers usually provide that all stage directions are owned and may be copyrighted by the director. In addition, they provide that the director is entitled to royalties from the subsequent use of the stage directions in another production of the play by the same producer. If a Broadway producer signed such a contract and then used the director’s directions in a touring company production spun off of the Broadway production without remitting the appropriate royalties, the director can assert a breach of contract claim against the producer.

In addition, if the producer decides to stage a revival of the same play later but has a different director incorporate the stage directions used in the first production, the original director would likely have a contract claim against the producer. Damages could include the licensing fee that should have been paid to the director for appropriating the directions and also arguably the same percentage of royalties specified in the original Broadway contract.

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333 See, e.g., Off-Broadway-SSIDC Collective Bargaining Agreement, supra note 171, § XIV (Property Rights), at 17–18.
335 Id., § XVI (Additional Companies, Transfers, and Tours), at 19–25. Generally, breach of contract claims are not preempted by Section 301 of the Copyright Act. See Bowers v. Baystate Techs., Inc., 920 F.3d 1317, 1324 (Fed. Cir. 2003); ProCD, Inc. v. Zeidenberg, 86 F.3d 1447, 1454–55 (7th Cir. 1996); Nat’l Car Rental Sys., Inc. v. Computer Assocs. Int'l, 991 F.2d 426, 431–32 (8th Cir. 1993); see also infra notes 400–409 and accompanying text (discussing preemption).
336 See Off-Broadway-SSIDC Collective Bargaining Agreement, supra note 171, § XIV (Property Rights), at 17–18 (noting that the original director retains ownership of the original stage directions).
337 See id., § VII (Royalties), at 9–11; id., § XIV (Property Rights), at 17–18.
Although union stage directors have protected themselves fairly well through their contracts with the original producer, a contract theory is of little help when the later director is unrelated to the original Broadway producer. If a director in Missouri, for example, decides to copy the original Broadway director's staging of the same play gesture for gesture, there is clearly no contractual relationship between the first and second director. The best line of attack for the Broadway director would be to argue that, if both directors are members of the Society of Stage Directors and Choreographers ("SSDC"), they are bound by the union's rules and regulations, including one which prohibits a member "plagiariz[ing] another member's work." In other words, although they do not have a contract with each other, they do have a contract with the union, which a director can breach by failing to adhere to union rules. If the original director can demonstrate improper copying by the second director, presumably the latter would be subject to union discipline, such as a fine or suspension.

B. Unfair Competition

Unfair competition is an amalgam of state and federal statutory and common law regulating inequitable business practices including false designation of origin (passing off and reverse passing off), misrepresentations about products or services, commercial disparagement, and other similar acts. Owners of intellectual property have attempted to use some or all of these theories to prevent others from borrowing their work without permission.

For a number of years, plaintiffs seeking redress for alleged plagiarism have pursued claims under Section 43(a) of the Lanham Act.
Section 43(a) creates a civil action for persons injured or likely to be injured by an individual’s use in commerce of any “false designation of origin” or misleading descriptions or representations of fact regarding goods or services.\textsuperscript{448} These false or misleading statements must either (1) be likely to cause confusion as to the origins or sponsorship of the goods or services or (2) misrepresent the qualities or characteristics of the defendant’s or the plaintiff’s products in commercial advertising.\textsuperscript{347}

Under Section 43(a), stage directors whose directions have been purloined by a subsequent production could argue that the later production is making a false or misleading statement about the origin of the stage directions by not attributing them to the original director.\textsuperscript{348}

Despite precedent supporting the use of the Lanham Act to protect misattribution of copyrightable materials,\textsuperscript{349} in 2003, in \textit{Dastar Corp. v. Twentieth Century Fox Film Corp.}, the U.S. Supreme Court seemingly put to rest any notion that Section 43(a) could be used in cases where the underlying product was intellectual goods subject to the Copyright Act.\textsuperscript{350} In \textit{Dastar}, the defendant Dastar had produced a series of videos that were copied from an earlier television series that Twentieth Century Fox had created about General Eisenhower’s World War II European campaigns.\textsuperscript{351} The Fox series, originally released in 1949, fell into the public domain after Fox did not renew its copyright in 1977.\textsuperscript{352} Because of the expired copyright, Fox did not have an infringement claim under the Copyright Act.\textsuperscript{353} Instead, it
sued Dastar under Section 43(a) of the Lanham Act, arguing that Dastar's failure to place Fox's name on the videos constituted a "false designation of origin.\textsuperscript{354} The U.S. District Court for the Central District of California accepted this theory and awarded Fox twice the amount of Dastar's profits.\textsuperscript{355} The Court of Appeals for the Ninth Circuit affirmed,\textsuperscript{356} but the Supreme Court, in a unanimous eight-justice opinion, held that "origin" under the Lanham Act meant the manufacturer of the physical product offered for sale to the public, not the creator of intellectual property embodied in that physical product.\textsuperscript{357}

In rejecting the Lanham Act claim, the Court expressed concern that false designation of origin claims for intellectual goods could create "a species of perpetual patent and copyright, which Congress may not do."\textsuperscript{358} Drawing on several prior Supreme Court decisions, the Court said that it had consistently ruled that once the statutory monopoly afforded by patents and copyrights expires, the work passes into the public domain and is free to be used by all, with or without attribution.\textsuperscript{359} The Court also noted practical reasons to disallow false origin claims for works of authorship.\textsuperscript{360} First, there may be difficulty ascertaining the "origin" of a work when multiple talents have contributed to the finished product.\textsuperscript{361} Second, an intellectual goods manufacturer might conceivably face "a damned if you do, damned if you don't" scenario: it could incur Lanham Act liability either by failing to give proper attribution, if that failure amounts to a false designation of origin,\textsuperscript{362} or by giving proper attribution, if that attribution

\textsuperscript{354} See Dastar, 539 U.S. at 31.

\textsuperscript{355} Id. at 28.

\textsuperscript{356} Twentieth Century Fox Film Corp. v. Dastar Corp., 34 F. App'x 312, 316 (9th Cir. 2002), rev'd, 539 U.S. 23.

\textsuperscript{357} Dastar, 539 U.S. at 37-38.

\textsuperscript{358} Id. at 37 (citing Eldred v. Ashcroft, 537 U.S. 186, 208 (2003)).

\textsuperscript{359} Id. at 33-34. In support of its holding, the Court cited its previous decisions implicitly denying Lanham Act relief to plaintiffs whose intellectual property interests were not protected by traditional trademark, copyright, or patent law. See id. at 36-37 (citing Traffic Devices, Inc. v. Mktg. Displays, Inc., 532 U.S. 23, 29 (2001) ("In general, unless an intellectual property right such as a patent or copyright protects an item, it will be subject to copying."); Wal-Mart Stores, Inc. v. Samara Bros., 529 U.S. 205, 214 (2000) (holding that plaintiff's product-design trade dress must have acquired secondary meaning to be protected under the Lanham Act)).

\textsuperscript{360} See id. at 35-36.

\textsuperscript{361} See id. ("We do not think the Lanham Act requires this search for the source of the Nile and all its tributaries.").

\textsuperscript{362} See Dastar, 539 U.S. at 36.
implies the original creator's "sponsorship or approval" of that particular version of the work. 363

Since the Dastar decision in 2003, federal courts have fallen into line behind the notion that the Lanham Act cannot be used in plagiarism cases. 364 For example, in 2003, in Williams v. UMG Recordings, Inc., the U.S. District Court for the Central District of California stated that the Supreme Court had effectively overruled the Ninth Circuit precedent allowing Lanham Act claims for "reverse passing off" based on "the failure to credit the author of any idea, concept or communication embodied in the tangible goods." 365 The court denied Lanham Act relief to a screenwriter-director who alleged that the defendant film producers had improperly omitted his name from the film credits. 366 In addition, the court said that Dastar precluded Lanham Act claims in this context, whether or not the intellectual product involved was copyrighted. 367 In the same vein, other federal courts have dismissed false origin claims brought by authors or licensees of design proposals, 368 software, 369 screenplays, 370 radio programs, 371 and songs. 372

The Supreme Court's resounding rejection of false origin claims for intellectual goods has made it unlikely that stage directors could successfully assert claims for false designation of origin under Section

363 Id. Section 43(a) prohibits false representations that are likely to confuse consumers as to "the origin, sponsorship, or approval of his or her goods . . . by another person." 15 U.S.C. § 1125(a)(1)(A).


365 See Williams, 281 F. Supp. 2d at 1184 n.10.

366 See id. at 1179, 1185.

367 See id. at 1185.


43(a) of the Lanham Act in the event that subsequent producers or directors misappropriate their work.\textsuperscript{373} Similarly, state law unfair competition claims are likely to be dismissed under federal preemption doctrine.\textsuperscript{374} The Court in \textit{Dastar}, however, did leave open at least one possible claim under Section 43(a) of the Lanham Act when intellectual goods are involved.\textsuperscript{375} Conceivably, stage directors might use this remaining Lanham Act claim in appropriate circumstances.\textsuperscript{376}

In addition to proscribing false designations of origin, Section 43(a) also prohibits false advertising, and in particular, misrepresentations "in commercial advertising or promotion" of the "nature, characteristics, qualities, or geographic origin of his or her or another's person's goods, services, or commercial activities."\textsuperscript{377} In \textit{Dastar}, Justice Scalia, writing for the Court, stated that this kind of false advertising claim would still be permissible under the Lanham Act.\textsuperscript{378} He suggested that if the defendant Dastar had advertised or promoted its video so as to "give purchasers the impression that the video was quite different from [the plaintiffs'] series," when in fact the defendant's video was largely a wholesale copy of the plaintiffs' work, then the plaintiffs would have an action under Section 43(a)(1)(B) of the Lanham Act.\textsuperscript{379}

With stage directions, one can imagine a situation where a theatre company appropriated the staging of a Broadway show and then adver-

\textsuperscript{373} See \textit{Dastar}, 539 U.S. at 37. Interestingly, although his complaint was filed post-\textit{Dastar}, the Broadway director in the \textit{Urinetown} cases asserted false designation of origin claims under § 43(a) in his counterclaim against subsequent directors of \textit{Urinetown} productions in Akron and Chicago. See \textit{Mullen Answer}, supra note 19, at 27–29; \textit{Carousel Dinner Theatre Answer}, supra note 19, at 22.


\textsuperscript{375} See 539 U.S. at 38 (noting that plaintiffs may have a misrepresentation claim under the Lanham Act).

\textsuperscript{376} See id.


\textsuperscript{378} See 539 U.S. at 38.

\textsuperscript{379} See id.; see also \textit{Antidote Int'l Films, Inc. v. Bloomsbury Publ'g, PLC}, 467 F. Supp. 2d 394, 399–400 (S.D.N.Y. 2006) (stating that \textit{Dastar} may have left open the possibility of Lanham Act claims for "a misrepresentation going to the substance of a work"). A few courts have even read \textit{Dastar} as permitting false authorship claims to be asserted under the false advertising provision of § 43(a). See \textit{Zyla v. Wadsworth}, Div. of Thomson Corp., 360 F.3d 243, 252 n.8 (1st Cir. 2004); \textit{Clauson v. Eslinger}, 455 F. Supp. 2d 256, 261 (S.D.N.Y. 2006).
tised its production in a misleading way. For example, the theatre company might state that its staging was "completely new and original" or that its production "was nothing like anything that's been done before." Such advertising could be construed as a misrepresentation of the qualities and characteristics of the company's "product"—i.e., its theatrical production. Thus, the Broadway director might have a cause of action under Section 43(a) if the company's director had simply copied the Broadway production's stage directions. The difficulty in this hypothetical is that later producers of hit Broadway shows usually want their audiences to get the impression that what they are seeing is in fact a fairly faithful replica of the original Broadway production. As a result, they are unlikely to suggest in advertising that they have some novel spin on a tried-and-true blockbuster like Cats or Wicked.

C. Unjust Enrichment and Misappropriation

Stage directors who believe that a later producer or director has borrowed their directions without permission and without attribution could conceivably bring unjust enrichment or misappropriation claims against the illicit borrowers. In this context, both unjust enrichment and misappropriation claims have a common legal core: the notion that the defendant has deprived the plaintiff of something that rightfully belongs to the plaintiff. Misappropriation is a tort claim leading to the recovery of damages whereas unjust enrichment, although

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380 See Dastar, 539 U.S. at 38.
381 See id.
382 See id.
383 See id.
384 See id.
385 See Dastar, 539 U.S. at 38.
386 See Bi-Rite Enters., Inc. v. Button Master, 555 F. Supp. 1188, 1198 (S.D.N.Y. 1983) (discussing unjust enrichment); Pattishall, supra note 343, at 490.
387 See Bi-Rite, 555 F. Supp. at 1198; Pattishall, supra note 343, at 490.
388 Misappropriation is often considered a species of unfair competition, but, for the purposes of this Article, it will be discussed and compared with unjust enrichment. See Bd. of Trade v. Dow Jones & Co., 456 N.E.2d 84, 90 (Ill. 1983) (holding that direct competition between plaintiff and defendant is not necessary for liability in misappropriation). See generally Edmund J. Sease, Misappropriation Is Seventy-Five Years Old; Should We Bury It or Revive It?, 70 N.D. L. Rev. 781 (1994).
here it has tort-like underpinnings, is a restitution claim leading to the disgorgement of the defendant's ill-gotten gains.\(^{390}\)

Wronged stage directors would argue that the subsequent production misappropriated their specific directions, the idea or concept for their staging, or both.\(^{391}\) Damages would be calculated according to a reasonable licensing fee that the defendant would have paid for use of the directions.\(^{392}\) An unjust enrichment claim would be predicated on the idea that the defendant wrongfully benefited from the unlicensed appropriation of the plaintiff’s work.\(^{393}\) The defendant would be required to disgorge her unjust gain by paying the plaintiff the portion of profits attributable to the wrongful use of the plaintiff’s stage directions.\(^{394}\) If profits proved too difficult to calculate, the court might award a reasonable licensing fee as the measure of the benefit or “savings” that the defendant realized through the wrongful act.\(^{395}\)

Misappropriation and unjust enrichment claims hold a certain appeal where arguably the plagiarized material is not subject to copyright protection.\(^{396}\) For example, ideas are not copyrightable, and hence directors who believe that their ideas were stolen would not have a copyright claim.\(^{397}\) Similarly, it is by no means certain that courts will accept the notion that stage directions themselves are copyrightable.\(^{398}\) In these contexts, stage directors might look to misappropriation or unjust enrichment theories as legal mechanisms for protecting their work.\(^{399}\)

\(^{390}\) See Roman Mosaic & Tile Co. v. Vollrath, 313 A.2d 305, 307 (Pa. Super. Ct. 1973) (stating that the plaintiff asserting an unjust enrichment claim “must show that [the party against whom recovery is sought either] wrongfully secured or passively received a benefit that it would be unconscionable for [the party to retain] without compensating” the provider).

\(^{391}\) See Id. of Trade, 456 N.E.2d at 88–89 (discussing the tort of misappropriation).

\(^{392}\) See Reiling, 2006 U.S. Dist. LEXIS 22813, at *4–6. In addition, if the defendant’s conduct were found to be particularly egregious, the plaintiff might be entitled to an award of punitive damages as well. JustMed, Inc. v. Byce, 84 U.S.P.Q.2d (BNA) 1174, 1185–86 (D. Idaho 2007).


\(^{394}\) See 1 DAN B. DOBBS, LAW OF REMEDIES 566–67 (2d ed. 1999) (discussing various methods for measuring a defendant’s gain in a restitution action).

\(^{395}\) Id.

\(^{396}\) See, e.g., Reiling, 2006 U.S. Dist. LEXIS 22813, at *1–2 (invoking a fight over an uncopyrightable “concept”).

\(^{397}\) See 17 U.S.C. § 102(b) (noting that ideas cannot receive copyright protection).

\(^{398}\) See id.; see also supra notes 71–154 and accompanying text (discussing copyright’s subject matter requirement).

\(^{399}\) See, e.g., Reiling, 2006 U.S. Dist. LEXIS 22813, at *1–2.
The problem with these claims, however, is that most are likely preempted by federal law. The Copyright Act preempts a state law cause of action if two elements are met. First, the rights that a plaintiff asserts under state law must be "rights that are equivalent" to those protected by the Copyright Act. Second, the work involved must fall within the Copyright Act's "subject matter" as set forth in Sections 102 and 103. The "equivalent rights" element is satisfied if the state law cause of action provides for the same rights afforded by copyright—namely, the exclusive rights, under Section 106 of the Copyright Act, of reproduction, adaptation, distribution, public performance, and public display. An action for misappropriation or unjust enrichment in the context of unlicensed copying of stage directions could easily be said to duplicate the rights given by the Copyright Act. In a misappropriation claim, the plaintiff would argue that the defendant had used the plaintiff's stage directions without permission and thereby interfered with the plaintiff's exclusive right to reproduce and publicly perform the stage directions. In an unjust enrichment claim, the plaintiff would assert that the defendant's unlicensed use of the plaintiff's stage directions caused the defendant to enjoy a wrongful gain—wrongful because it violated the plaintiff's exclusive reproduction and performance rights.

In examining the "equivalent rights" aspect of preemption, courts have used the "extra element" test to ascertain whether the state law claim basically duplicates a copyright infringement action. Under this test, the court seeks to determine whether the state law cause of action requires proof of an element qualitatively different from the

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400 See 17 U.S.C. § 301(a).
401 See id.
402 Id. Section 102 affords copyright protection to "original works of authorship fixed in any tangible medium of expression" and list several specific types of works covered, including literary works, musical works, and dramatic works. Id. § 102(a). Section 103 brings compilations and derivative works within the scope of the Copyright Act with the caveat that the "copyright in a compilation or derivative work extends only to the material contributed by the author of such work, as distinguished from the preexisting material employed in the work." Id. § 103.
403 See, e.g., Ehat v. Tanner, 780 F.2d 876, 878 (10th Cir. 1985).
404 See 17 U.S.C. § 301(a).
405 See, e.g., Laws v. Sony Music Entm't, Inc., 448 F.3d 1134, 1143-44 (9th Cir. 2006).
407 See id. at *7-8.
proof required for an infringement action. The typical misappropriation claim does not have the required additional element.

If a defendant wrongfully copied the plaintiff's stage directions, the standard unjust enrichment claim would likely produce the same outcome as the misappropriation claim. If the plaintiff and the defendant, however, were found to have a fiduciary relationship, breach of that relationship might supply the "extra element" needed to avoid preemption of an unjust enrichment claim. Normally, the defendant director does not have any express trust or even contractual relationship with the original Broadway director. But, as suggested previously, often both the plaintiff and defendant directors are members of the professional directors' union, the SSDC. Union rules prohibit one director from plagiarizing another director's work. By joining the union, the defendant director agrees to abide by union regulations, including the prohibition against plagiarism. That promise might be construed to create a fiduciary duty on the part of the defendant director to respect the rights of fellow directors and to refrain from plagiarizing their work. It is highly debatable, however, whether a court would accept the notion of a fiduciary relationship among union members and would apply it in this context.

Thus, most noncopyright theories for protecting stage directions hold little promise for possible plaintiffs. The contract theory leads to

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409 See Nat'l Basketball Ass'n v. Motorola, Inc., 105 F.3d 841, 849 (2d Cir. 1997) (holding that even when a defendant had misappropriated uncopyrightable elements of the plaintiff's broadcasts, the state law misappropriation claim was still preempted).

410 See Briarpatch Ltd. v. Phoenix Pictures, Inc., 373 F.3d 296, 304-06 (2d Cir. 2004) (holding that an unjust enrichment claim was not "qualitatively different from a copyright infringement claim" and was therefore preempted); Sys. XIX, Inc. v. Parker, 90 F. Supp. 2d 1225, 1230-31 (N.D. Cal. 1998); Curtin v. Star Editorial, Inc., 2 F. Supp. 2d 670, 674-75 (E.D. Pa. 1998).


412 See, e.g., Off-Broadway-SSDC Collective Bargaining Agreement, supra note 171, § V, at 3-4 (noting that the contract is between the producer and the director).

413 See supra note 340 and accompanying text.

414 See supra note 340 and accompanying text.

415 See supra note 340 and accompanying text.


liability only where the original producer, in violation of a contract with the director, duplicated the director's staging without sharing royalties. The Lanham Act is largely unavailable as a means of protecting intellectual goods unless false advertising is involved. Additionally, state law unfair competition, misappropriation, and unjust enrichment claims are likely to be preempted in most cases. Consequently, copyright law remains the surest avenue for directors desiring to protect their work.

VI. INSPIRATION OR IMITATION: WHERE SHOULD WE DRAW THE LINE?

Even though conventional application of copyright doctrine supports recognition of protection for stage directors, such protection still raises a number of practical and policy concerns. In providing for copyright protection in the Constitution, the Founders intended to encourage the creation of artistic and other works that would redound to the public benefit. By giving authors exclusive rights in their works for a fixed time, copyright protection would provide an economic incentive for them to create new books, poems, plays, musical compositions, and other works. These new creative works would be available to the public (presumably for a fee) during the copyright term and would eventually pass into the public domain to be enjoyed by all and to provide the building blocks for later creative endeavors. Since its inception, copyright law always has trodden a fine line between private incentives and public welfare. As Congress has extended the copyright term and the Supreme Court has adopted a broad standard for "original works of authorship," the private incen-

418 See supra notes 333-342 and accompanying text.
419 See supra notes 343-385 and accompanying text.
420 See supra notes 386-409 and accompanying text.
421 See U.S. Const. art. I, § 8, cl. 8 ("Congress shall have Power ... [t]o promote the Progress of Science ... by securing [to Authors] for limited Times ... the exclusive Right to their ... Writings."); Mazer v. Stein, 347 U.S. 201, 219 (1954).
422 Mazer, 347 U.S. at 219 ("The economic philosophy behind the clause empowering Congress to grant patents and copyrights is the conviction that encouragement of individual effort by personal gain is the best way to advance public welfare through the talents of authors and inventors in 'Science and useful Arts.'").
423 See 17 U.S.C. § 106 (2006) (listing a copyright holder's exclusive rights); Emerson v. Davies, 8 F. Cas. 615, 619 (C.C.D. Mass. 1845) (No. 4436) ("In truth, in literature, in science and in art, there are, and can be, few, if any, things, which, in an abstract sense, are strictly new and original throughout. Every book in literature, science and art, borrows, and must necessarily borrow, and use much which was well known and used before.").
tive component of copyright law has increased whereas the public welfare component has arguably diminished.\textsuperscript{425}

The issue of copyright protection for stage directions reflects this tension between private and public interests.\textsuperscript{426} Unquestionably, borrowing from prior work is a strong theatre tradition.\textsuperscript{427} Early creative endeavors should rightly serve as inspiration for later ones.\textsuperscript{428} Over time, Western theatre has developed a deep depository of conventions, ideas, practices, and even gimmicks that others freely borrow and adapt to new productions.\textsuperscript{429} The thought that any individual should "own" this body of work or any part of it is anathema to the theatre's communitarian ideals.\textsuperscript{430}

On the other hand, the theatre world, like other aspects of American society, is not immune to proprietary impulses—i.e., "if I create it, I own it."\textsuperscript{431} Stage directors have begun to view themselves as the only ones at the party not getting a piece of the cake.\textsuperscript{432} Broadway producers use their strong economic position to protect themselves and to ensure that they and their investors enjoy a profit.\textsuperscript{433} Playwrights have a copyright in their scripts, and costume, scenic, and lighting designers presumably are entitled to copyright protection in their sketches (if not in the execution of those sketches) as pictorial or graphic works.\textsuperscript{434} Not

\textsuperscript{425} See id. at 218 (upholding a copyright extension act); Feist Publ'ns, Inc. v. Rural Tel. Serv. Co., 499 U.S. 340, 345 (1991) (noting that the Copyright Act's "originality" requirement is extremely broad).

\textsuperscript{426} See Eldred, 537 U.S. at 218; Feist, 499 U.S. at 345.

\textsuperscript{427} Shakespeare, for instance, relied heavily on earlier dramatic works in creating his magnificent plays, but of course, his consummate artistic talent elevated these older plays to works of genius. See, e.g., Introduction to The Taming of the Shrew, in THE COMPLETE WORKS OF SHAKESPEARE 325-26 (George Lyman Kittredge ed., 1936).

\textsuperscript{428} See id.

\textsuperscript{429} E.g., Interview with Cyndy A. Marion, supra note 93 (discussing her borrowing from earlier productions of Tokyo Bar when directing a new version of the play).

\textsuperscript{430} See id. (discussing a "public community of bits and pieces of things that everyone draws freely upon").

\textsuperscript{431} E.g., Telephone Interview with Joe Mantello, supra note 52 ("I want someone to come up with their [sic] own production."). One prominent New York director described a later director's copying of Joe Mantello's stage directions for Love! Valour! Compassion! as simply "theft." Austin Pendleton, Visiting Artist, Remarks at DePaul University College of Law (Jan. 25, 2007) (on file with author).

\textsuperscript{432} Interview with Michael Mayer, supra note 74 (discussing his fight to secure compensation for his work as a dramaturge).

\textsuperscript{433} See, e.g., Off-Broadway-SSDC Collective Bargaining Agreement, supra note 171, § VII (Royalties), at 9-11 (noting the producer's and director's share of production revenues).

\textsuperscript{434} 17 U.S.C. §§ 101, 102(a)(5). Pictorial, graphic, and sculptural works that are also utilitarian objects enjoy copyright protection only for the "pictorial, graphic, or sculptural features that can be identified separately from, and are capable of existing independently of, the utilitarian aspects of the article." Id. § 101. Because costumes and sets arguably have
surprisingly, many stage directors view their creative contributions to a finished production as equal or superior to the contributions of these other participants. Stage directors control almost every aspect of the final product. They cast the actors, decide on a theme or style for the production (e.g., *Romeo and Juliet* in 1930s Chicago), originate the vision for the sets, lighting, sound, and costumes, make hiring and firing decisions, integrate music into the staging, create the stage pictures, and direct the actors in their movements. They make the playwright’s written words move and assume three-dimensional form. Some believe that a great director can elevate and even “save” a mediocre play.

The question is no longer whether directors are entitled to at least some copyright protection for their creative endeavors. Instead, the issue is the extent of that protection. The director’s “creation” is an amalgam of ideas, stage business, standard theatrical conventions, and innovative devices. If a director decides to stage Shakespeare’s *Hamlet* on an imagined Mars, that concept is presumably an unprotectable idea. Similarly, stage business dictated by the script (e.g., Polonius hiding behind a curtain) would be considered outside the scope of copyright protection as scènes à faire. Standard stage conventions,

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481 Copyright Protection for Stage Directions

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435 Interview with Michael Mayer, *supra* note 74 (discussing his experience in reworking and directing new plays).
436 *Id.*
437 *Id.* (discussing the variety of creative choices involved in staging a new play).
438 *Id.*
439 Interview with John Clinton Eisner, Producing Dir., Lark Theatre, in N.Y., N.Y. (June 25, 2007).
440 See *supra* notes 71–262 and accompanying text (describing stage directions as copyrightable subject matter and the elements of an infringement action).
441 See *supra* notes 263–332 and accompanying text (discussing the common defenses to copyright infringement that could limit the protection afforded to stage directions).
442 Interview with Michael Mayer, *supra* note 74 (discussing the variety of creative choices made in staging a new play).
444 WILLIAM SHAKESPEARE, *HAMLET* act 3, sc. 4.
445 See, e.g., Funky Films, Inc. v. Time Warner Entm’t Co., 462 F.3d 1072, 1077 (9th Cir. 2006).
such as the delivering of a soliloquy facing the audience, also would be unprotectable.446

After the unprotectable elements are set aside, what remains is the director's specific expression of the idea for a Martian *Hamlet*.447 This expression could consist, for example, of actors in green face paint, dressed in futuristic garb, talking in high, squeaky voices, and having antennae protruding from their heads.448 Very quickly, however, the director claiming protection in these elements could run afoul of the merger doctrine—the idea of *Hamlet* on a fictional Mars might dictate a certain skin color, voice quality, and manner of movement.449 On the other hand, a director staging a Martian *Hamlet* might easily refrain from such obvious choices borrowed from a stock fictional vision of Martians and instead have the actors wear very pale makeup to suggest the low level of sunlight, sport military-style uniforms to indicate a totalitarian government, speak slowly and heavily to portray a world-weary society, and so forth.450 To the extent that these choices are independently generated by the director, minimally creative, and not inevitably dictated by the fundamental conceit of *Hamlet* on Mars, they constitute protectable expression.451

The schism between protectable and unprotectable expression, which affects every protected work from illustrations to songs to computer programs, may ultimately mean that a particular staging of a play may not contain enough original elements to qualify for copyright protection.452 In fact, some directors have admitted that not all of their work has the distinctive, original qualities that they believe warrant protection.453 A staging of Henrik Ibsen's *Ghosts*, for example,

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446 See *id.*
447 See *id.* (noting that in an infringement analysis, a court must set aside the unprotectable elements).
448 Interview with John Clinton Eisner, *supra* note 439 (discussing a hypothetical production of *Hamlet* on Mars).
449 See *Hart v. Dan Chase Taxidermy Supply Co.*, 86 F.3d 320, 322 (2d Cir. 1996) (discussing the merger doctrine). This point is more readily apparent in the context of a world that actually exists, e.g., *Hamlet* set in the antebellum South. See *id.* In such a world, one would expect Southern accents, a white upper class, black slaves, hoop skirts, magnolia trees, and mahogany furniture. See *id.*
450 See, e.g., *Funky Films*, 462 F.3d at 1081 (noting that original nongeneric creative works are protected by the Copyright Act).
451 See *id.* at 1077, 1081.
452 See *id.*
453 Interview with Barbara B. Hauptman, *supra* note 34 (observing that Gerald Gutierrez, who sought copyright registration for his staging of The Most Happy Fella, did not seek it for his staging of other works that he considered less original); Interview with Mi-
may be a faithful replica of a now unprotected early twentieth-century staging, to which the contemporary director had access through a preserved prompt book. In that case, it is hard to argue that the later director has contributed anything new or original. Even where the second production is not an exact duplicate of the earlier one, the second director’s contributions may be so minimal (e.g., the players have coffee rather than tea in one scene) or unremarkable (e.g., amber lighting seen through a window is used to suggest the orphanage fire offstage) that they are not copyrightable.

The issue of copyright protection for stage directions becomes even more complicated when one examines the creative journey involved in developing and staging a new play. Again, one might go through the finished staging and remove unprotectable elements, such as scènes à faire and broad ideas, so as to identify a protectable core of expression. The difficulty lies in ascertaining the ownership or source of that core. In contemporary theatre, new plays go through a lengthy and often difficult development process during which any number of “hands” touch what becomes the final staged product. As discussed earlier, directors, serving essentially as dramaturges, frequently work closely with playwrights to refine the script, suggest different dialogue and scene order, recommend cuts or expansions, and urge character modifications. Playwrights often accept these offered changes and incorporate them into the completed text.

Michael Mayer, supra note 74 (stating that although much of his work is highly original and creative, a few projects have been more formulaic).

454 The earlier staging, if ever protected, would now be in the public domain, because, for example, a staging copyrighted in 1910 would have had an initial term of protection of twenty-eight years followed by a renewal term of forty-seven years, and thus, the work would have passed into the public domain by 1985. See Copyright Act of 1909, ch. 320, § 23, 35 Stat. 1075, 1080 (Mar. 4, 1909), amended by Copyright Act of 1976, Pub. L. No. 94-553, 90 Stat. 2541.


457 Ibsen, supra note 455, at 43.


459 Interview with Cyndy A. Marion, supra note 93 (“Everyone in the theatre community contributes as a group.”).

460 See, e.g., Funky Films, 462 F.3d at 1081.

461 See 17 U.S.C. § 201(a) (stating that initial ownership of a copyright vests in the work’s author).

462 Interview with Cyndy A. Marion, supra note 93.

463 Interview with Michael Mayer, supra note 74 (discussing his collaboration with the playwright).

464 Id.
In addition, before a play arrives on Broadway or Off-Broadway, it may have had countless earlier productions in workshops or regional theatres.\footnote{Interview with John Clinton Eisner, supra note 439.} The directors of these earlier productions undoubtedly will have given input on dialogue, scene progression, and other staging details.\footnote{Id.\footnote{Id.}} Actors and designers participating in the prior stagings also may have offered their own suggestions.\footnote{Id.\footnote{Id.}} Often, the playwright will integrate these new perspectives into the play in an effort to make it more polished, more exciting, and more marketable.\footnote{Id.\footnote{Id.}}

When the play finally reaches the upper tier of New York theatres, it will be almost impossible to separate the contributions of these many "collaborators" from the playwright's independently generated expression.\footnote{E.g., Interview with John Clinton Eisner, supra note 439 ("Any idea that is generated from a workshop belongs to the playwright—everybody understands that."); Interview with Cyndy A. Marion, supra note 93 (stating that she understands that her dramaturgical contributions belong to the playwright).} Of course, these putative "collaborators" understand, in most cases, that any of their suggestions incorporated into the play belong to the playwright.\footnote{Interview with John Clinton Eisner, supra note 439.\footnote{Id.}} Playwright ownership of the written text has been part of the theatre community’s tradition and common understanding for decades, and playwrights often assure their ownership through their contracts with producers.\footnote{Id. See The Dramatists Guild, Inc., Approved Production Contract for Plays art. VIII, § 8.01 (b) (1985), in FARBER, supra note 31, at 177, 292 ("No addition, omission, or alteration in the manuscript or title of the Play as contracted for production without the consent of the other.").\footnote{Interview with John Clinton Eisner, supra note 439.\footnote{Id.}}}

One can posit a situation in which a new play has gone through several "lesser" productions before arriving on Broadway.\footnote{Id. John Weidman, President of the Dramatists Guild of America, has argued that recognition of copyright protection for stage directions "will drastically limit a playwright's ability to control the work which he creates, it will inevitably undermine the spirit of trust and openness which is essential to the collaborative process that makes theatre happen, and it will have a deeply disruptive potentially paralyzing effect on theatrical production generally." Weidman, supra note 92, at 646.} The same director may have directed the earlier productions and may now be staging the Broadway version.\footnote{Id.} The director may have offered changes to the text that the playwright incorporated along the way.\footnote{Id. In addition, various stage directions created by the director conceiva-}
bly may be integrated into the script by the playwright. The playwright’s contract with the producer will specify the playwright’s ownership of the play’s text. The director’s contract with the producer will affirm the director’s ownership of stage directions. Assuming that the director and the playwright do not directly contract with each other, there might be considerable ambiguity concerning the ownership of particular stage directions that the director generated in earlier productions and that the playwright subsequently added to the text.

Furthermore, this hypothetical does not address situations where, during the development and “workshopping” process, several different directors are used. Director A may have used certain staging devices in the Off-Off Broadway production that Director B adopted in part for the Off-Broadway production. Finally, Director C may cobble together elements of the first two directors’ directions along with new, original directions in the Broadway production. If the three directors all have a required SSDC contract with the producer, they will be contractually entitled to property rights in their specific contributions. This division of rights among the three hypothetical directors could easily lead to disputes over who contributed what to

475 Interview with John Clinton Eisner, supra note 439.
476 See The Dramatists Guild, Inc., supra note 471, art. I, § 1.06(b), at 202 (noting that the author retains sole and complete title in the play).
477 See, e.g., Off-Broadway-SSDC Collective Bargaining Agreement, supra note 171, § XIV (Property Rights), at 17–18.
478 Interview with John Clinton Eisner, supra note 439. The author recently had the opportunity to watch two different productions, one in Chicago and one in New York, of The Sunset Limited, a new play by the novelist Cormac McCarthy. The two actors and the director were the same in both productions, and the playwright sat in on rehearsals in Chicago. Interview with Austin Pendleton, Actor, in Chi., Ill. (Jan. 25, 2007). One of the two characters, White, keeps saying throughout the play, “I have to go.” In the Chicago production, the actor playing White actually got up on those lines as if to leave. By the time the production got to New York, the actor usually remained seated during those lines, as if he were conflicted about leaving. The direction to remain seated may have come from the director (or perhaps even the actor). Suppose the writer were to incorporate that direction into the play itself—i.e., “White: I have to go (remaining seated).” In that situation, the playwright and the director both would want to claim authorship of that particular direction.
479 Interview with John Clinton Eisner, supra note 439.
480 Id.
481 Id.
482 See, e.g., Off-Broadway-SSDC Collective Bargaining Agreement, supra note 171, § XIV (Property Rights), at 17–18.
the final production. It might be extremely difficult, if not impossible, to slice apart the Broadway staging to determine which director is entitled to "own" particular elements. It is also problematic to categorize all three directors as joint authors because it is not clear that either element of joint authorship is satisfied—namely, the intent on the part of all authors to be joint authors and the independent copyrightability of each joint author's contribution. Presumably, at least the Broadway director would not likely have the intent to be a joint author with the earlier directors. In addition, if the Broadway director borrows just a few (although important) elements or motifs from the earlier productions, the earlier directors' contributions might not be considered independently copyrightable.

CONCLUSION

Certainly, a straightforward application of traditional copyright law would dictate that stage directions are subject to copyright protection. They are, in most cases, original creative works that can easily be fixed in a tangible medium either through videotaping a performance or by detailed notations in a prompt book. The Society of Stage Directors and Choreographers ("SSDC") contracts used by union directors reserve ownership of the copyright in stage directions in the director as opposed to the producer of the show, thus overriding the work-made-for-hire doctrine. Directors who believe that their staging has been misappropriated by later directors can prove infringement through showing the later directors' access to their work and probative and substan-

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483 Interview with John Weidman, President, Dramatists Guild of America, in N.Y., N.Y. (June 7, 2007) (arguing that copyright protection for stage directions "could pit director against director" in an unhealthy way).

484 Id. For example, in Joe Mantello's production of Love! Valour! Compassion!, he staged the opening scene as a tableau of actors surrounding a doll house. Interview with Barbara B. Hauptman, supra note 34. He regarded that particular staging as one of his notable creative contributions. Id. Hypothetically, suppose an earlier workshop production of the same play directed by another director had involved three doll houses in the opening scene with some of the actors standing next to each one. Subsequently, Mantello decides to pare down the doll houses to a single doll house with all of the actors clustered around it on the basis that that kind of staging creates a greater impact. Would the earlier director in this hypothetical have ownership of the "doll house opening," or would Mantello own it because of the changes he made? Would Mantello be viewed as having created a work derivative of the original staging, or would he be regarded as a joint author with the original director?

485 See Thomson v. Larson, 147 F.3d 195, 201 (2d Cir. 1998); Seshadri v. Kasraian, 130 F.3d 798, 803 (7th Cir. 1997).

486 See Thomson, 147 F.3d at 201.

487 See Seshadri, 130 F.3d at 803.
tial similarity between the two stagings. Fair use will seldom operate as a defense unless the subsequent director's staging is transformative (such as a parody) or an insignificant borrowing of the earlier director's work.

Notwithstanding what appears to be the basic protectability of stage directions under copyright law, directors may still find the ultimate level of protection somewhat limited. In particular, the doctrines of merger and scènes à faire will remove from protection any standard devices used to portray a particular setting or era and any directions that necessarily follow from the dialogue and playwright-created stage business. Additionally, because ideas are not subject to copyright protection, a second director is always free to borrow an earlier director's motif or concept for staging—e.g., setting Shakespeare's Henry V during the American Civil War.

Finally, if copyright law fails to vindicate fully a director's hoped-for rights, other legal theories, such as contract, unfair competition, misappropriation, and unjust enrichment, pose their own hurdles. Contract theories will assist directors where the original producer has misappropriated the directions in a subsequent production without attribution or compensation. But where a later director, not associated in any way with the original production, makes an unauthorized use of that production's stage directions, the original director will not have any contractual relationship with the later director. Federal unfair competition law under Section 43(a) of the Lanham Act also appears to be a dead letter as applied to unauthorized appropriation of intellectual goods (reverse passing off situations) after the U.S. Supreme Court's 2003 ruling in Dastar v. Twentieth Century Fox Corp. Lastly, many state law unfair competition and misappropriation claims will be preempted under the Copyright Act. An unjust enrichment claim will share the same preemption fate unless the plaintiff director can convince a court that union directors owe fiduciary duties to one another.

Ultimately, a director who creates a truly novel staging of a classic or new play should be able to sue successfully a later director for copyright infringement if the later director closely copies the most striking features of the original director's staging. That result is consistent with copyright doctrine and policies, which seek to encourage creation of artistic works while allowing second comers to be inspired by earlier efforts, and with the theatre's long tradition as both an individual and collaborative art.